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## SUNDAY | NOVEMBER 6, 2022 CONGRESS OPENING PROGRAM & RECEPTION

- 1:00PM **Registration & Coffee**
- 1:30PM **Global Market Spotlights**  
**Featuring Country Briefings by Miami's Premiere Partners Worldwide**
  - Harry Bruijniks — Netherlands | VBO
  - Kevin Crigger — Canada | Toronto Regional Real Estate Board (TRREB)
  - Dawood Al-Shezawi — Dubai | Invest in Dubai Real Estate
  - Julie Duffoux — France | SNPI
  - Adenyi Tinubu — Nigeria | AEAN
  - Vanessa Bernal — Panamá | ACOBIR
- 3:00PM **Break**
- 3:15PM **Global Market Spotlights continue**
  - Natalia Flores — Argentina | FIRA & CILA Jóvenes
  - João Araújo — Brazil | COFECI & CILA Jóvenes
  - Camilo Villa — Colombia | FEDELONJAS & CILA Jóvenes
  - Gennaro Casareto — Perú | ASPAI & CILA Jóvenes
  - André Perrissel — France | World Property Business Club
  - Pierre Shirley — Jamaica | Realtors Association of Jamaica
  - Douglas Suriano — El Salvador | ASAI
  - Guillermo Iturrizaga — Perú | ASPAI
- 5:30-7:00PM **Welcome Reception at Biltmore on the Terrace**



# 26<sup>th</sup> ANNUAL MIAMI GLOBAL CONGRESS

November 6 – 8, 2022  
The Biltmore Hotel



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SCAN HERE FOR  
FULL PROGRAM

- 8:00AM **Registration & Continental Breakfast**
- 9:00AM **Grand Opening, Flag Ceremony & Lori McQuestion singing the National Anthem**
- 9:10AM **Official Welcome by Fernando Arencibia, Chairman of the Board, MIAMI REALTORS®**
- 9:30AM **Dubai & Miami**  
Dawood Al-Shezawi | President of the International Property Show (IPS), PNP, Invest in Dubai Real Estate, Strategic Holding
- 10:00AM **Premiere of MIAMI REALTORS® GLOBAL HEADQUARTERS**  
Fernando Arencibia | Chairman of the Board, MIAMI REALTORS®  
Teresa King Kinney | CEO, MIAMI REALTORS®  
Derek McCallum | AIA, CID, NCARB, Design Principal, RSP Architects
- 10:30AM **Mayor Francis Suarez | Mayor of the City of Miami and President of the U.S. Conference of Mayors**
- 11:00AM **Big Brokers – Big Picture**  
Mike Pappas | CEO, The Keyes Company  
Jay Phillip Parker | CEO of Douglas Elliman Florida  
President of Douglas Elliman Development Marketing Florida  
Duff Rubin, President | Coldwell Banker Realty Florida  
Christina Pappas | Vice President, The Keyes Company and 2022 President of Florida Realtors®
- 11:45AM **Premiere of 2022 Miami International Report – Teresa King Kinney, CEO, MIAMI REALTORS®**
- 12:00PM **Luncheon & Signing Ceremony**
- 1:00PM **Best Ways to Market Your Listings Today**  
Michael LaFido | Founder & CEO, Luxury Listing Specialist Designation (LUXE)
- 1:30PM **New Q3 Miami Condo Report - Craig Studnick, Principal, ISG, RelatedISG**
- 2:00PM **Why Miami? Developing South Florida**  
Alicia Cervera Lamadrid | Managing Partner | Cervera Real Estate
- 2:30PM **Gunnar Branson | CEO, The Association of Foreign Investors in Real Estate (AFIRE)**
- 3:00PM **Networking Break**
- 3:15PM **MIAMI Economic & Real Estate Market**  
Scholastica (Gay) Cororaton | Chief Economist, MIAMI REALTORS®
- 3:30PM **GO Brightline – Patrick Goddard, President of Brightline**
- 4:00PM **Getting to Close: Buying with Crypto**  
Liz Sturrock | Chief of MLS & Innovation, MIAMI REALTORS®  
Laila Gonzalez | Millennial Title, Regional Marketing Manager and Senior Closing Attorney  
Julian Alston | Chief of Staff, Milo  
Erik Mendelson | Cryptocurrency Realtors Team at the Miami Real Estate Agency
- 4:30PM **Break to prepare for Evening Reception**
- 6:00PM **Buses leave for Reception**
- 8:30PM **Buses leave Reception to return to The Biltmore**

- 8:00AM **Continental Breakfast**
- 9:00AM **On-time Drawing**
- 9:15AM **Miami in the Headlines**  
Teresa King Kinney | CEO, MIAMI REALTORS®
- 9:30AM **Economic & Foreign Investment Outlook**  
Dr. Lawrence Yun | Chief Economist, National Association of REALTORS®
- 10:10AM **NAR en Español**  
Alejandro Escudero | Manager of Global Alliances and Business Development, NAR
- 10:30AM **The Market**  
Anthony M. Graziano, MAI, CRE | Chief Executive Officer, Integra Realty Resources
- 10:50AM **Networking Break**
- 11:05AM **The Secret Keys to Success with Podcasting & YouTube**  
John Mayfield | Author, Broker, Speaker
- 11:35AM **International Real Estate at the Speed of Now**  
Jorge Guerra | Past Miami Chairman, International Keynote Speaker
- 12:00PM **Luncheon**
- 1:00PM **Architects & Architecture**  
Ines Hegedus-Garcia | 2023 Chairman of the Board, MIAMI REALTORS®  
Kobi Karp | Founder and Principal, Kobi Karp Architecture & Interior Design  
Larry Beame | Principal, RSP ARCHITECTS  
Allan Shulman | Founding Principal, Shulman + Associates
- 1:45PM **How to Do Business with Toronto Brokers**  
Kevin Crigger | President, Toronto Regional Real Estate Board (TRREB)
- 2:00PM **International Investors & the South Florida Commercial Market**  
Michael Hinton | President, MIAMI COMMERCIAL
- 2:20PM **Networking Break**
- 2:35PM **Sustainability**  
Lynda Fernandez | CEO, Greater Louisville Association of REALTORS®  
Alec Bogdanoff | CEO of Brizaga  
Amy Knowles | Chief Resilience Officer, City of Miami Beach  
James Murley | Chief Resilience Officer, Miami-Dade County
- 3:20PM **Invitations to International Events**
- 3:50PM **The Global Grab: Seizing Tomorrow's Opportunity**  
Neal Oates, Jr. | CEO, World Renowned Real Estate
- 4:15PM **Congress Closing & Prize Drawings**
- 5:00PM **Break to prepare for Closing Reception**
- 6:00PM **Buses leave for Closing Reception**
- 8:30PM **Buses leave Reception to return to The Biltmore**