

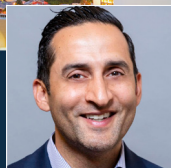
MIAMI GLOBAL REAL ESTATE CONGRESS

NOVEMBER 3-6, 2024

SPEAKERS



Daniella Levine CAVA
Miami-Dade Mayor



Amir SYED
CGO of Lower.com & CEO of GO! Coaching



Dawood AL SHEZAWI
PRESIDENT | IPS



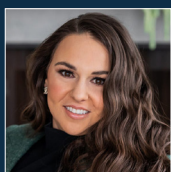
LISA LUTOFF-PERLO
President & CEO FIFA 2026



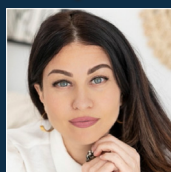
Rodrick T. MILLER
CEO BEACON COUNCIL



Alice ANCONA
COO | World Trade Center Miami



Bianca D'ALESSIO
Founder | Masters Division Nestseekers/HBO Selling the Hamptons



Erica MULLER
CEO & Founder Vrolio



Craig STUDNICKY
CEO ISG WORLD



Michael LAFIDO
CEO | Luxury Listing Specialist Designation



DAVID WHITAKER
President & CEO GMCVB



ANA BOZOVIC
Founder Analytics Miami



Gus FONTE
Chairman MIAMI REALTORS®



Christina PAPPAS
President The Keyes Co.



Jay PARKER
CEO | Douglas Elliman FL. Region



Jorge GUERRA
CEO | Real Estate Sales Force



Natascha TELLO
Operating Partner & Broker Keller Williams



Martin VAN HAUFF
Treasurer FIABCI



Neal OATES, JR.
World Renowned Coaching, LLC



Teresa KINNEY
CEO MIAMI REALTORS®



Evian WHITE DE LEON
Chief Legal Counsel MIAMI REALTORS®



Liz STURROCK
Chief of MLS & Innovation, MIAMI REALTORS®



Ana Maria RODRIGUEZ
FL State Senator, Chief of Strategic Initiatives MIAMI REALTORS®



Chris UMPIERE
Chief of Communications MIAMI REALTORS®

COUNTRIES CONFIRMED

Canada

Brazil

Spain

Peru

Bolivia

El Salvador

Nigeria

Panama

Puerto Rico

United Arab Emirates

Turkey

France

Mongolia

India

Greece

Ecuador

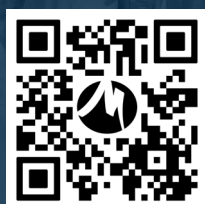
Uruguay

Venezuela

Germany

MIAMI REALTORS GLOBAL

YPN CONGRESS



SCAN to REGISTER

Full Schedule on Reverse Side

Sunday | November 3

Registration Desk Opens

Welcome & Introduction of International Market Spotlights

PERU: Janet Tapia

PUERTO RICO: Melissa Montero

MONGOLIA: Erkhembayer Turbat

BOLIVIA: Viviana Valdez

EL SALVADOR: William Sanchez

NIGERIA: Adeniyi Tinubu

PANAMA: Jose Boyd & Alvaro Boyd

NETWORKING BREAK

BRAZIL: Joao Araujo Filho

UNITED ARAB EMIRATES: Dawood Al Shezawi

SPAIN: Tanne Crosby

TREBB: Kevin Crigger

BREAK

INDIA: Sam Chopra

GREECE: Alexandra Sekouri

URUGUAY: Valentina Banchemo

COCKTAIL RECEPTION

Monday | November 4

Registration, Networking, Exhibits & Coffee

FLAG CEREMONY & RIBBON CUTTING

CONGRESS WELCOME REMARKS

MIAMI REALTORS® Chairman Gus Fonte & CEO Teresa King Kinney

BIG BROKERS PANEL

Christina Pappas | President, The Keyes Company, Inc.

Jay Parker | CEO, Douglas Elliman Florida Region

Jorge Guerra | CEO, Real Estate Sales Force

LAUNCH OF THE NEW 2024 GLOBAL REPORT

Teresa King Kinney | CEO, MIAMI REALTORS®

Chris Umpierre | Chief of Communication, MIAMI REALTORS®

WHY BUSINESS IS COMING TO SOUTH FLORIDA

Rodrick Miller, CEO, Beacon Council

LUNCH & PROGRAM

FROM LIKES TO LEADS – BUILDING GLOBAL CONNECTIONS ON SOCIAL MEDIA

Amir Syed | CGO of Lower.com & CEO of GO! Coaching

AI POWERED REAL ESTATE | Liz Sturrock | Chief of MLS & Innovation, MIAMI REALTORS®

THE MIAMI REPORT | Craig Studnicki | CEO, ISG World

NETWORKING BREAK

WEALTH MIGRATION & TRENDS

Chris Umpierre | Chief of Communication, MIAMI REALTORS®

Ana Maria Rodriguez, Florida State Senator, Chief of Strategic Initiatives

LONG MIAMI – Ana Bozovic | Founder, Analytics Miami

LEGAL UPDATE – WHO CAN BUY FLORIDA REAL ESTATE AND WHO CAN'T

Evian White De Leon, Esq. | Chief Legal Counsel, MIAMI REALTORS®

MIAMI IN THE RANKINGS | Teresa King Kinney | CEO, MIAMI REALTORS®

RECEPTION AT LUXURY DEVELOPMENT

Tuesday | November 5

Registration, Networking, Exhibits & Coffee

On time drawing

Welcome & Highlights

DUBAI | Dawood Al Shezawi, President ISP

KEYNOTE: FIFA 2026: MIAMI'S GOLAZO

Lisa Lutoff Perlo, CEO of FIFA 2026

HOW TO SHOW PROPERTIES TO SELL FAST - LIFESTYLE MARKETING

Michael Lafido | CEO, Luxury Listing Specialist Designation

DEVELOPER SHOWCASE

LUNCH & GLOBAL EVENTS

WORLD TRADE CENTER MIAMI | Alice Ancona

GMCVB | David Whitaker, President & CEO, Greater Miami Convention & Visitors Bureau

Natascha Tello

NETWORKING BREAK

FIABCI | Martin Van Hauff

ACCESS TO NEW CONSTRUCTION PROPERTIES | NEO

KEYNOTE: BIANCA D'ALESSIO

Master Division Nestseekers | HBO Selling The Hamptons

ULTIMATE GUIDE TO BUYING THE RIGHT SHORT TERM RENTAL IN

Erica Muller | Vrolio CEO/Founder

INTERNATIONAL REFERRALS | Neal Oates, Jr. | World Renowned Coaching, LLC

GRAND CLOSING RECEPTION

Wednesday | November 6

YPN GLOBAL CONGRESS | 10AM – 1PM

Speakers & Programs

LEVERAGING GREEN REAL ESTATE TO DRIVE GLOBAL TRANSACTIONS | Rei King

GLOBAL PRESIDENTIAL PANEL

Gysenia Gonzalez, Cindy Summer Perez, Camilo Villa, Dawood Al Shezawi & Moderator Simo Labriti

WORKING WITH AFFLUENT BUYERS | Mike LaFido

KEYNOTE PRESENTATION | Bianca D'Alesio

BREAK

THE SUCCESS OF YPN GLOBAL – Simo Labriti, Katherine Arteta, Bethany Martinez

HOW TO BUILD YOUR GLOBAL BUSINESS

Megan Probst, Bianca D'Alessio, Ruben Sanchez, Razan Mojamed & Moderator, Diania Diaz

INT'L EXCHANGES BY FIABCI & HOW TO GAIN INTERNATIONAL CUSTOMERS

Martin Von Hauff

CLOSING

MIAMI GLOBAL CONGRESS November 3 – 6, 2024

Miami REALTORS® Global Headquarters
1800 Oakwood Drive, Miami, FL 33166



SCAN to REGISTER