2025 FOREIGN INVESTOR GUIDE

Real Estate Transactions & Doing Business in the U.S.

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This session is only meant to provide education and information on relevant legal topics facing the industry and is not a substitute for legal advice or representation.

MEET THE LEGAL TEAM

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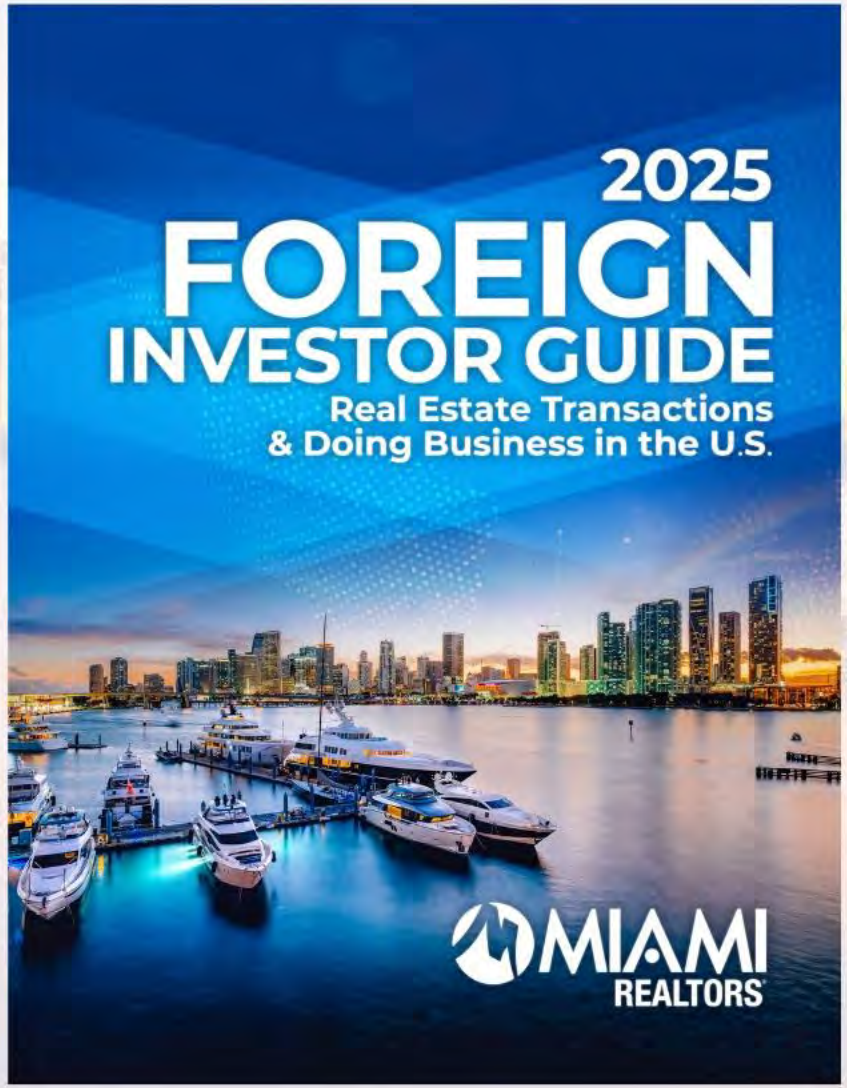
MIAMI REALTORS

REVAMPED AND RELAUNCHED FOREIGN INVESTOR GUIDE

- Newly relaunched MIAMI REALTORS® Foreign Investor Guide now for the first time in an e-version.
- 8 NEW exclusive guides written by MIAMI REALTORS® Professionals, local legal and real estate practitioners and University of Miami law students with the General Counsel Practicum.
- Learn about Miami and why it's the ideal place to invest, investor visas, title essentials, REITs, the NAR settlement, and more!



FROM MIAMI WITH LOVE

A true Miami love letter.

This article highlights the city's diversity, culture, and investment opportunities.

BY CHRIS UMPIERRE
CHIEF OF COMMUNICATIONS, MIAMI REALTORS®

SCAM SURVIVAL 101

An up-to-date look at the latest real estate scams and the major red flags real estate professionals, buyers, sellers, and investors need to watch for in today's market.

BY EVIAN WHITE DE LEON, ESQ.
CHIEF LEGAL COUNSEL & COO, MIAMI REALTORS®

REALTORS® AND IMMIGRATION WHY EARLY LEGAL ADVICE MATTERS

This article provides an overview of current visas available to foreign investors and general immigration guidance from the perspective of a local immigration attorney.

BY ELIZABETH C. PINES, ESQ.
IMMIGRATION ATTORNEY AT PINES LAW GROUP

WHAT EVERY FOREIGN BUYER/INVESTOR SHOULD KNOW BEFORE REACHING THE CLOSING TABLE

A practical guide outlining key legal considerations and common pitfalls investors should avoid before reaching the closing table for U.S. transactions.

BY NALINI SINGH, ESQ.

UNIVERSITY OF MIAMI SCHOOL OF LAW GENERAL COUNSEL PRACTICUM HOSTED AT MIAMI REALTORS®

- **The next articles are a result of a collaboration between MIAMI REALTORS®and the University of Miami School of Law.**
- **MIAMI REALTORS® is the ONLY local association to host a General Counsel Practicum - and it is the ONLY program of its kind in the state.**
- **3 semesters, 10 students, 5 articles and countless hours of research. We're continuing the partnership in 2026!**

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Law students gain hands-on experience in general counsel practicum

The experiential opportunity exposes students to business law through an in-house legal experience.

Melissa del Valle (senior legal counsel), Skylar Pollock, 3L; Evlan White De Leon (chief legal counsel & chief operating officer), Avery Friedman, 2L; James Neary, 3L; Riya Goel, 2L; and Elizabeth Soto (associate legal counsel)

GLOBAL EXPANSION OF REITS: U.S. MARKET STRENGTH, POLICY SHIFTS, AND INVESTMENT OPPORTUNITIES

An analysis of U.S. REIT (real estate investment trust) market dominance, evolving global trends, and shifting investor strategies.

BY ALIAN COLLAZO, CHIEF OF COMMERCIAL AND SKYLAR POLLOCK, ESQ. (SPRING 2025 LAW CLERK)

NAVIGATING NAR'S ANTITRUST SETTLEMENT: WHAT FOREIGN BUYERS NEED TO KNOW

This guide provides a big picture overview of the National Association of REALTORS® settlement agreement, examining its implications and potential benefits for foreign investors.

BY JAMES A. NEARY (SPRING 2025)

UNDERSTANDING CRYPTOCURRENCY IN MIAMI REAL ESTATE TRANSACTIONS

An overview of the role cryptocurrency could play in real estate transactions and considerations to keep in mind as the market continues to evolve.

BY RACHEL SYGALL (FALL 2025)

NAVIGATING SOUTH FLORIDA REAL ESTATE FOR FOREIGN INVESTORS

This guide highlights the benefits of working with a MIAMI REALTOR® member, and the common roadblocks that foreign investors might face.

BY GABRIELA LOYNAZ (FALL 2025)

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