#### Where Al Meets the World: Marketing Reimagined



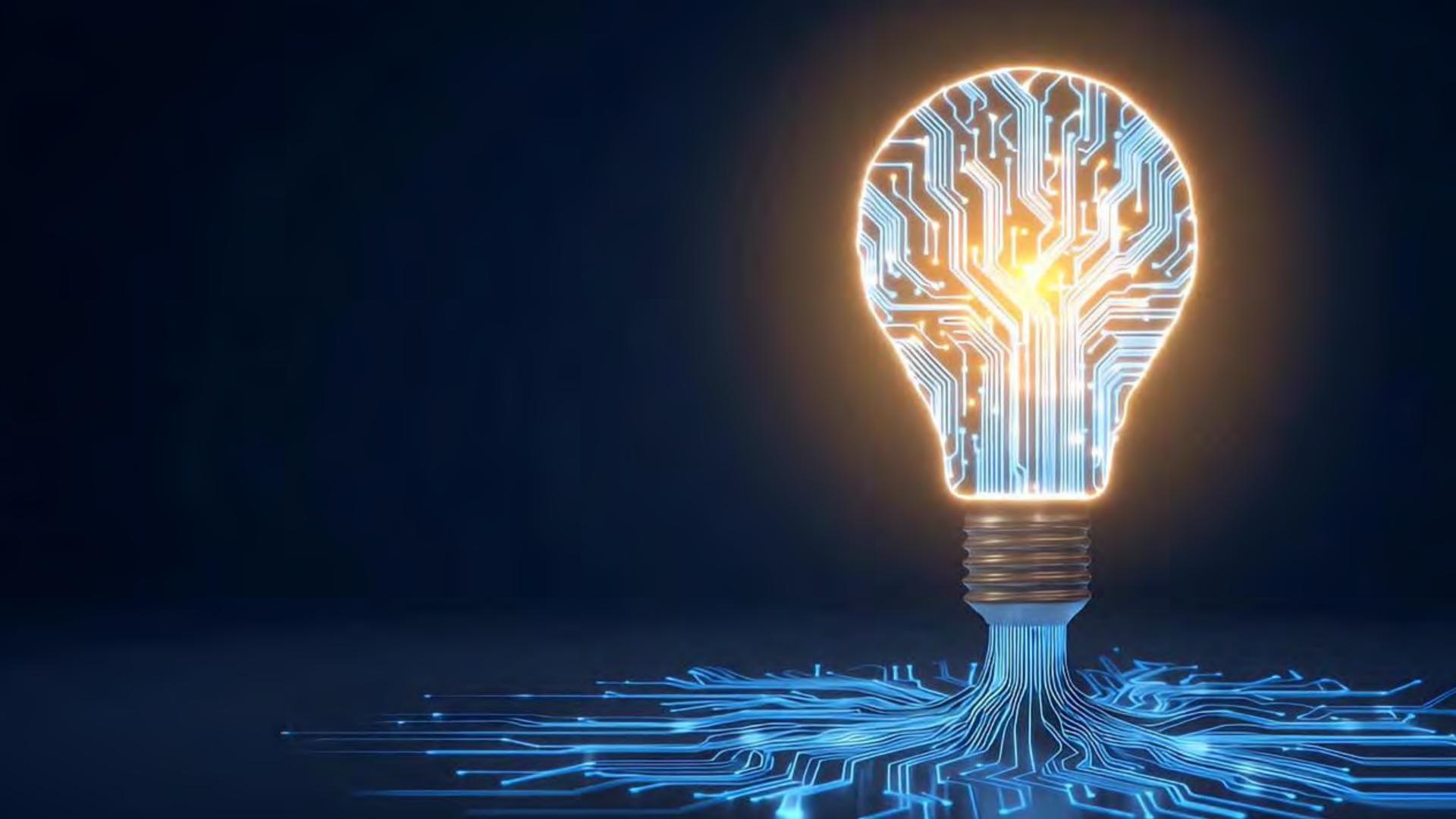


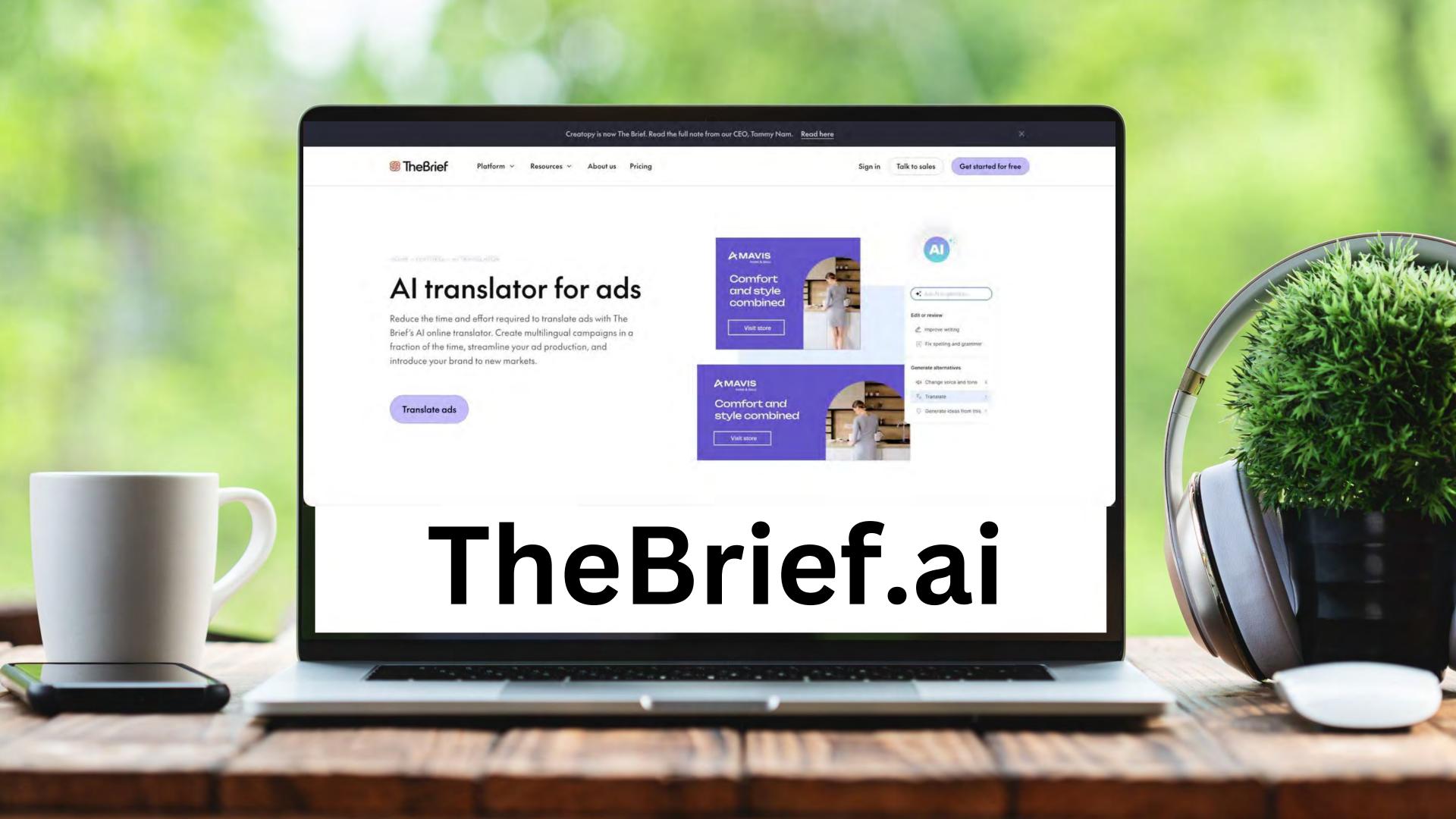












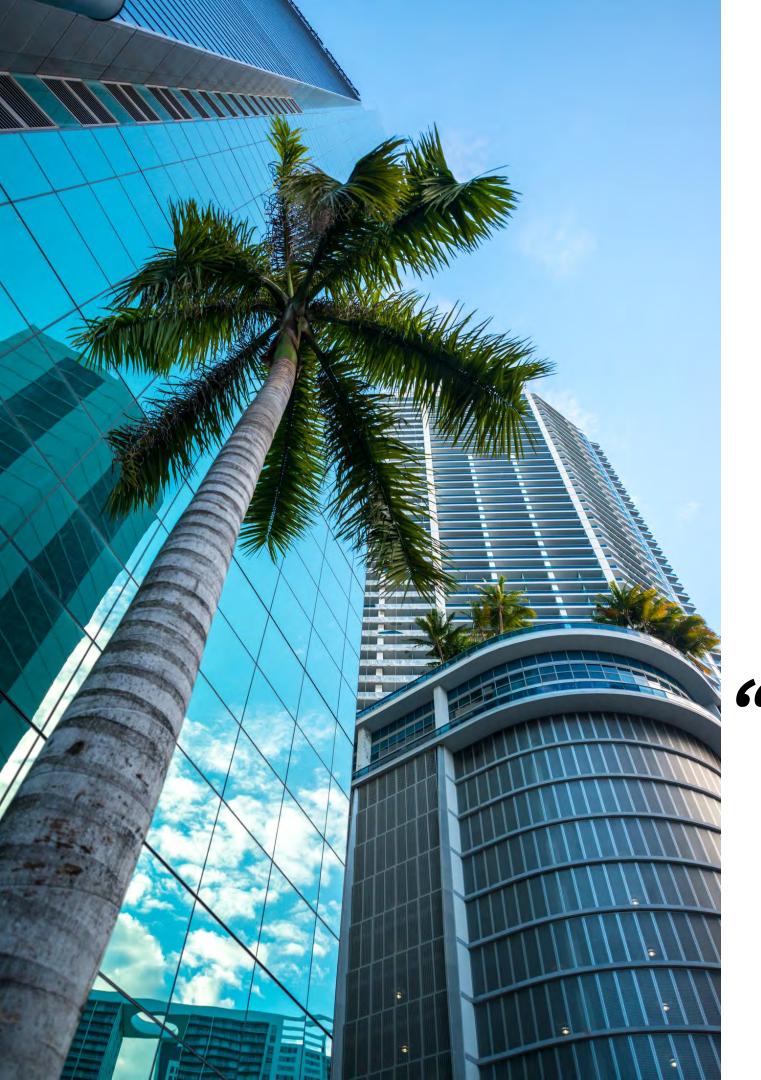


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#### C - Context

Tell the AI who you are and what you're doing

"You are a luxury real estate agent in Miami..."







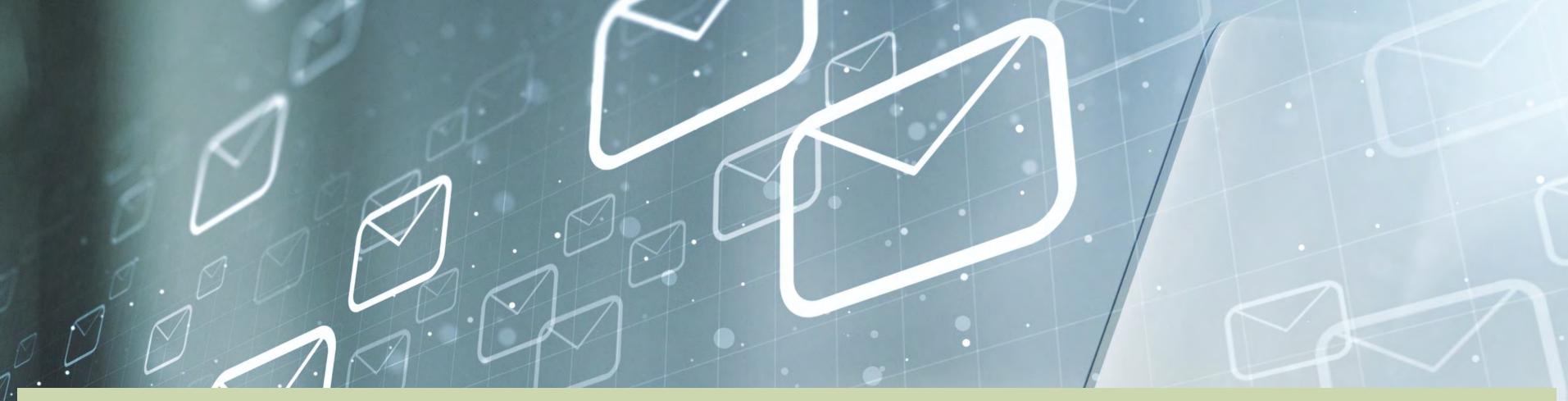


THE LETTER BOOK





# EXAMPLE



So I received this email from a friend from Egypt as a possible referral. I want to respond by email to this potential new client. Can you use C.R.A.F.T. and give me a proper response, and give me the prompts to align with this email I received? Here is the email. Dear Mr. Mayfield & Eng. XXXX,

I hope this message finds you well.

I would like to take this opportunity to introduce two exceptional professionals whom I deeply respect.

Mr. XXXXXXX is the XXXX International Chief Executive Officer, one of the leading construction companies in Saudi Arabia and the Middle East. Under his leadership, XXX International is delivering major landmark projects across residential, commercial, and infrastructure sectors, and has built a strong reputation for quality, innovation, and large-scale project management.

Mr. John Mayfield is a dear friend of mine and a highly experienced global real estate professional. He is the President of Global Real Estate School and the Owner of Mayfield Real Estate Inc. John has deep expertise in real estate education, brokerage, and investment advisory across multiple international markets.

Recently, Mr. Mayfield has reached out to me regarding an attractive investment opportunity in the south of France, near St. Tropez. One of the brokers he works with has a property valued at over €20 million, currently being offered for €12.5 million. He also mentioned other active projects around Nice.

Given your leadership in international real estate and construction, Mr. XXXX, I believe this introduction could lead to mutually beneficial discussions or collaboration opportunities. I'm confident that both of you will find great value in connecting, and just keep me in the loop

Best regards,

My Friend from Egypt

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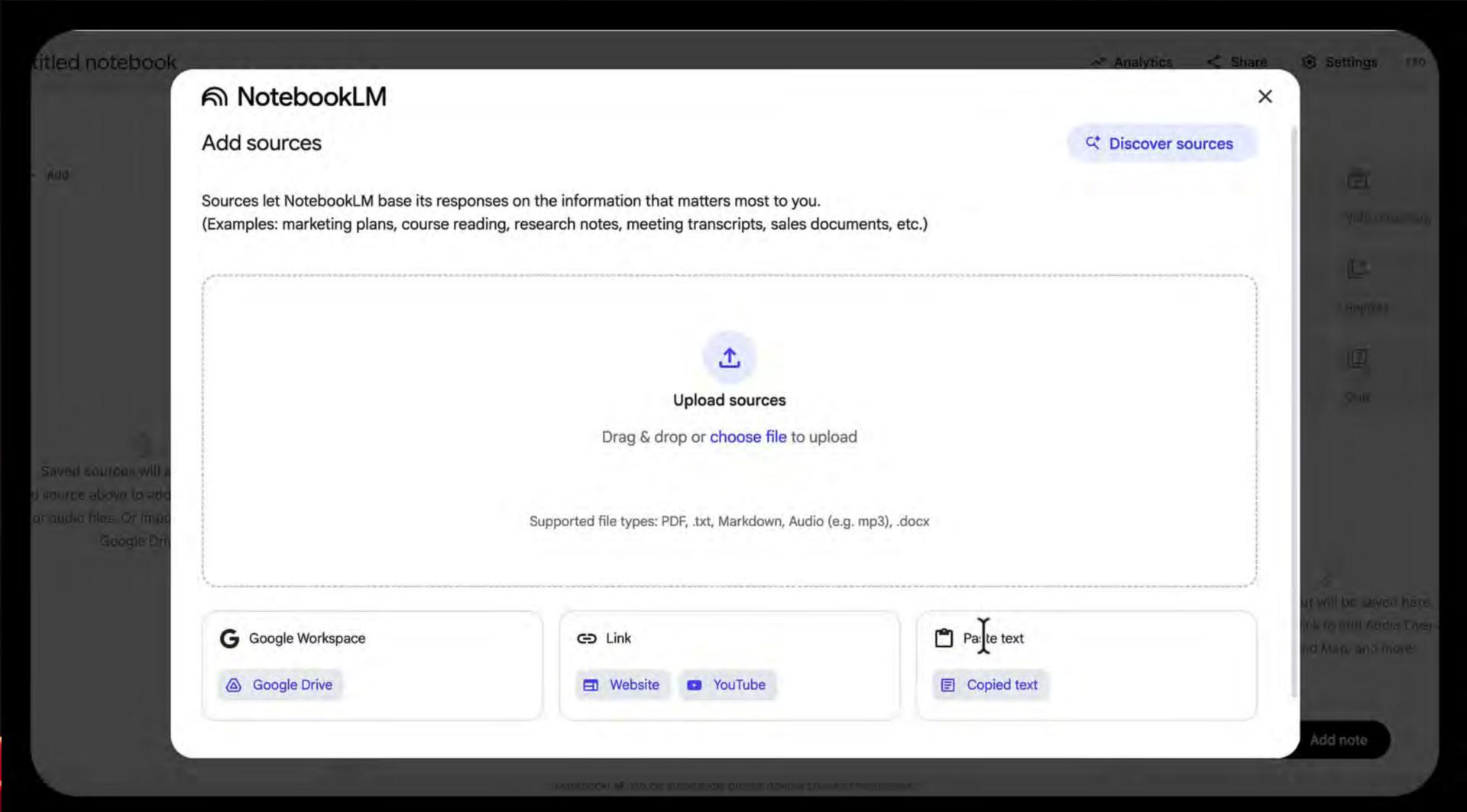
My Friend from Egypt











### Marketing Ultra-Luxury

Marketing Ultra-Luxury Real Estate



Discreet Global Strategy



High-Touch Networking Ultra-Wealthy Buyers

### "When you C.R.A.F.T.™ your prompt, AI will craft your message."



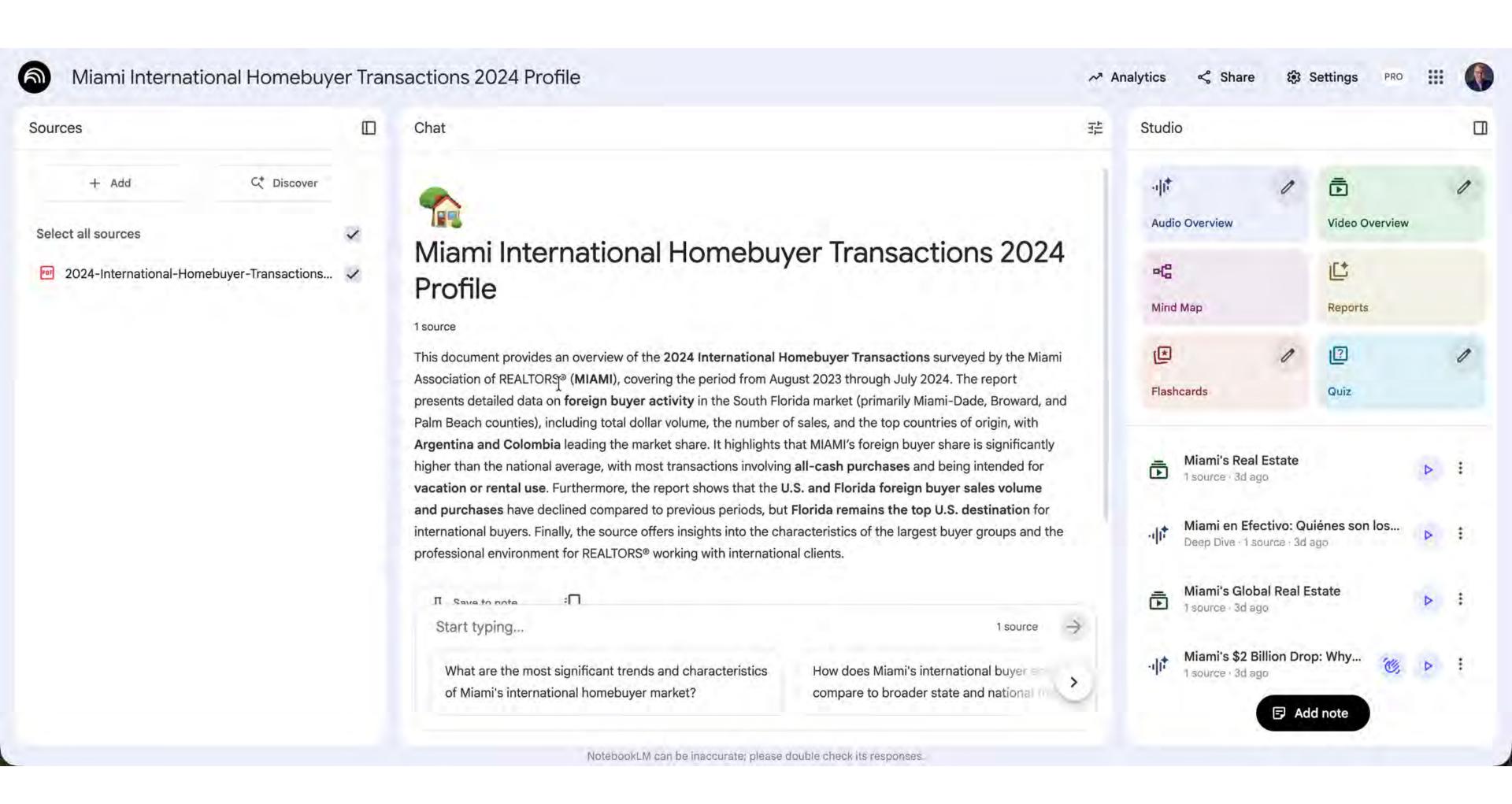


# PROFILE of

## 2024 International Homebuyer Transactions

of MIAMI Association of REALTORS® Members





### Studio apt. Video Overview **Audio Overview** 어급 Mind Map Reports Flashcards Quiz

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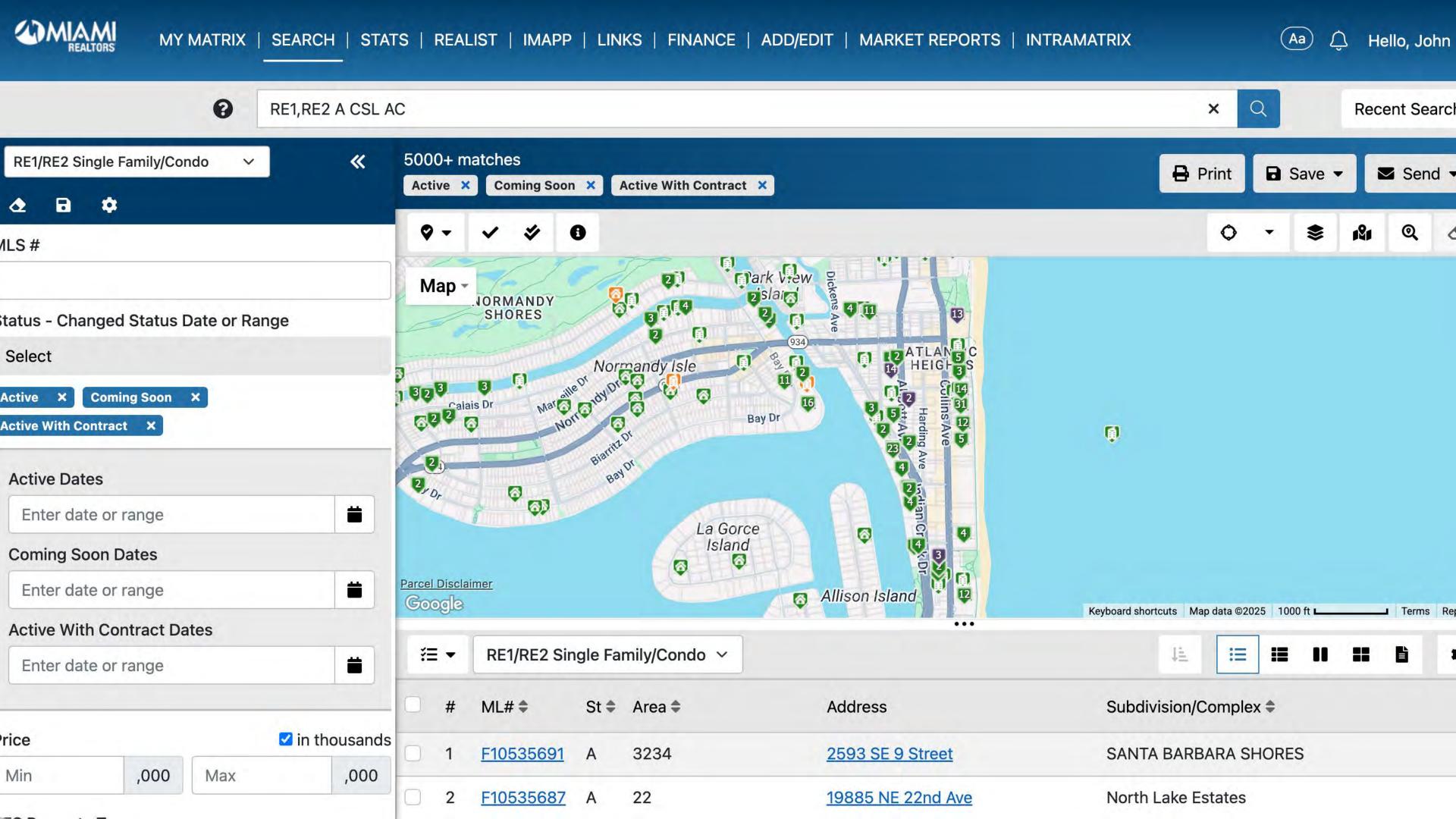






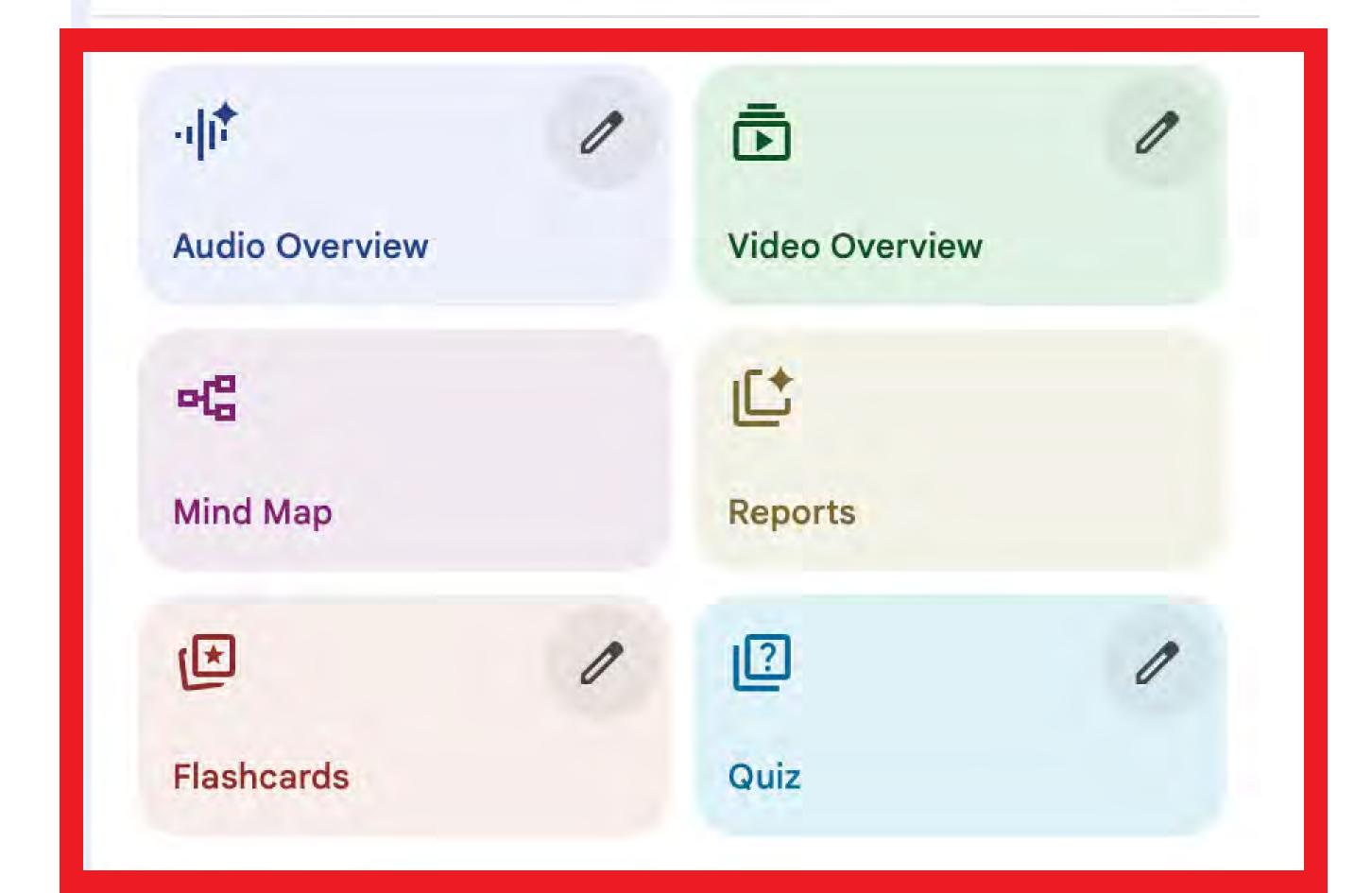


SECURE INVESTMENT

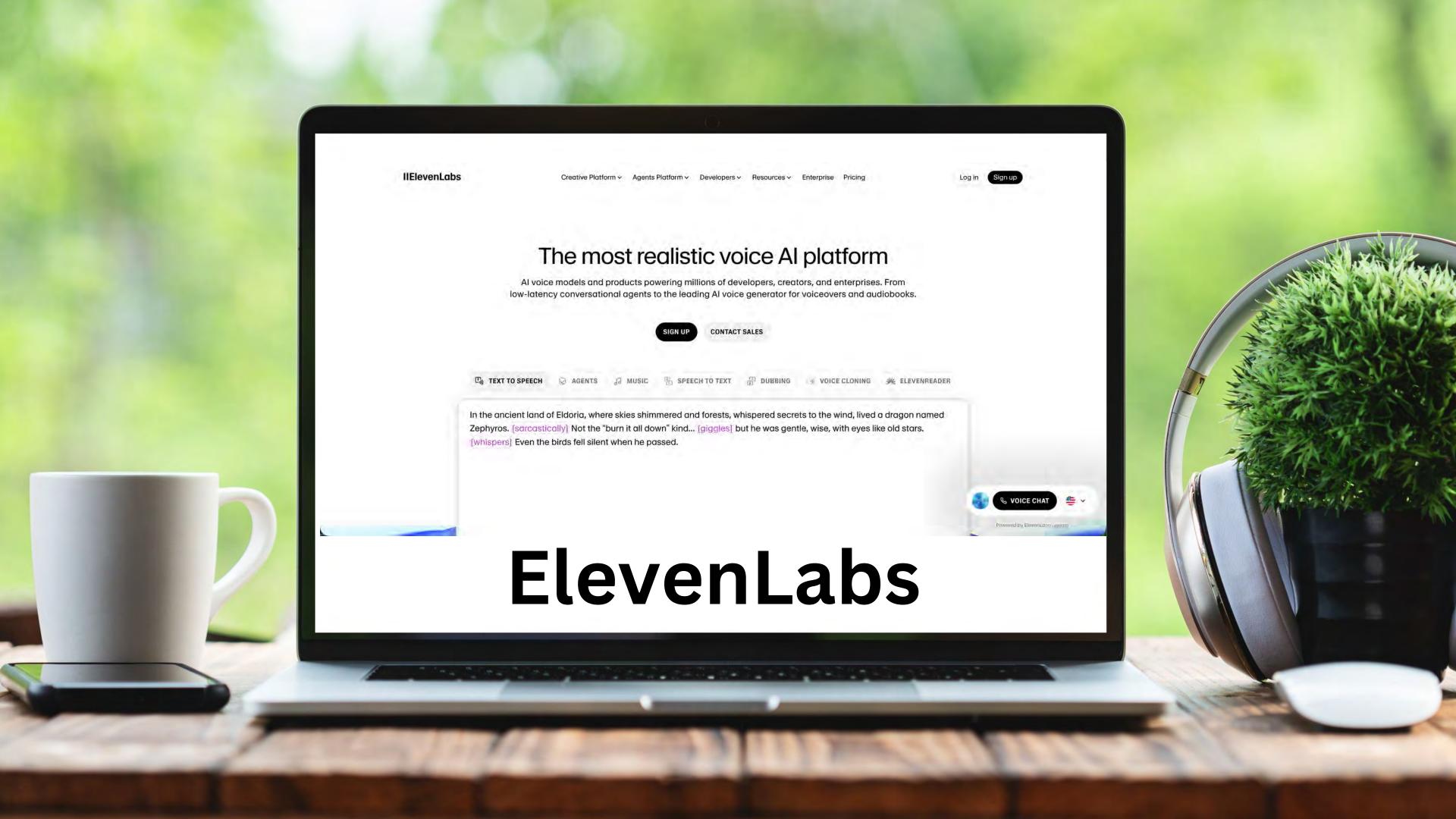




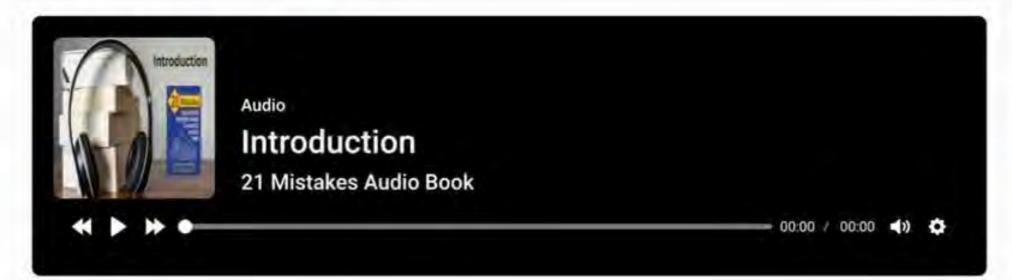
### Studio







Products / 21 Mistakes Audio Book Introduction



#### About this Lesson

#### Introduction

As real estate brokers, we wear a lot of hats-leader, recruiter, coach, marketer, problem-solver. With so much on our plates, it's easy to fall into habits that hold us back without even realizing it. In 21 Mistakes Real Estate Brokers Make and How to Avoid Them, we share the most common missteps we've seen (and made) throughout our combined decades in the industry.

This book isn't about judgment-it's about growth. Each chapter is a quick, practical look at one mistake and how to fix it, so you can lead with clarity, confidence, and purpose. Whether you're brand-new to managing a brokerage or a seasoned pro, you'll find tools, tips, and reminders to help you build a thriving, high-performance team.

Let's dig in and make sure you're avoiding these 21 mistakes-so your business and your agents can thrive.

-John D. Mayfield & Corky Hyatt

#### Course Contents

22 Lessons



Introduction



Mistake Number 1 - Failing to be the Architect of Your Attitude



Mistake Number 2 - Failing to Surround Yourself with Good Quality People



Mistake Number 3 - Failing to Run Your Business Like a

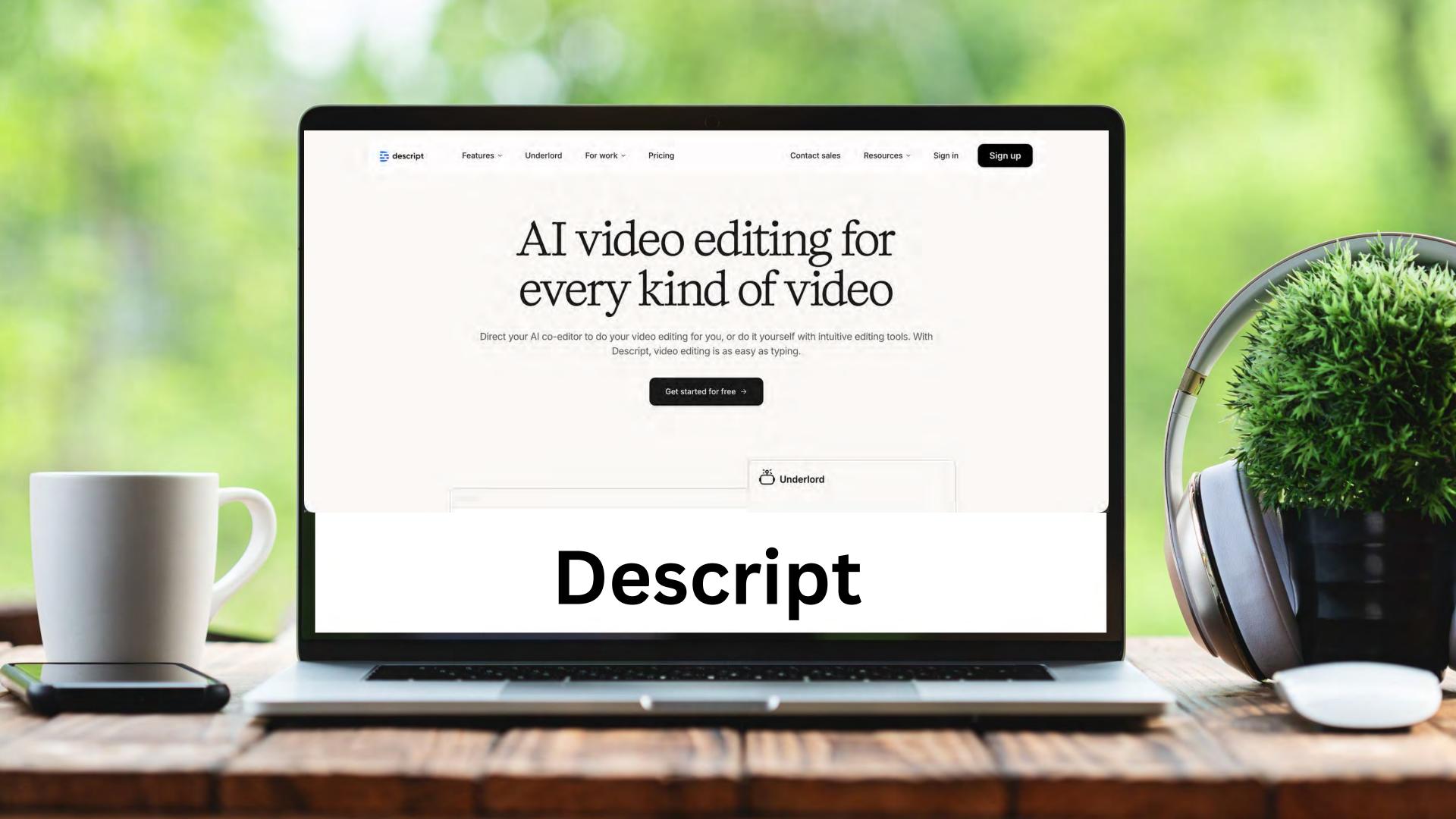
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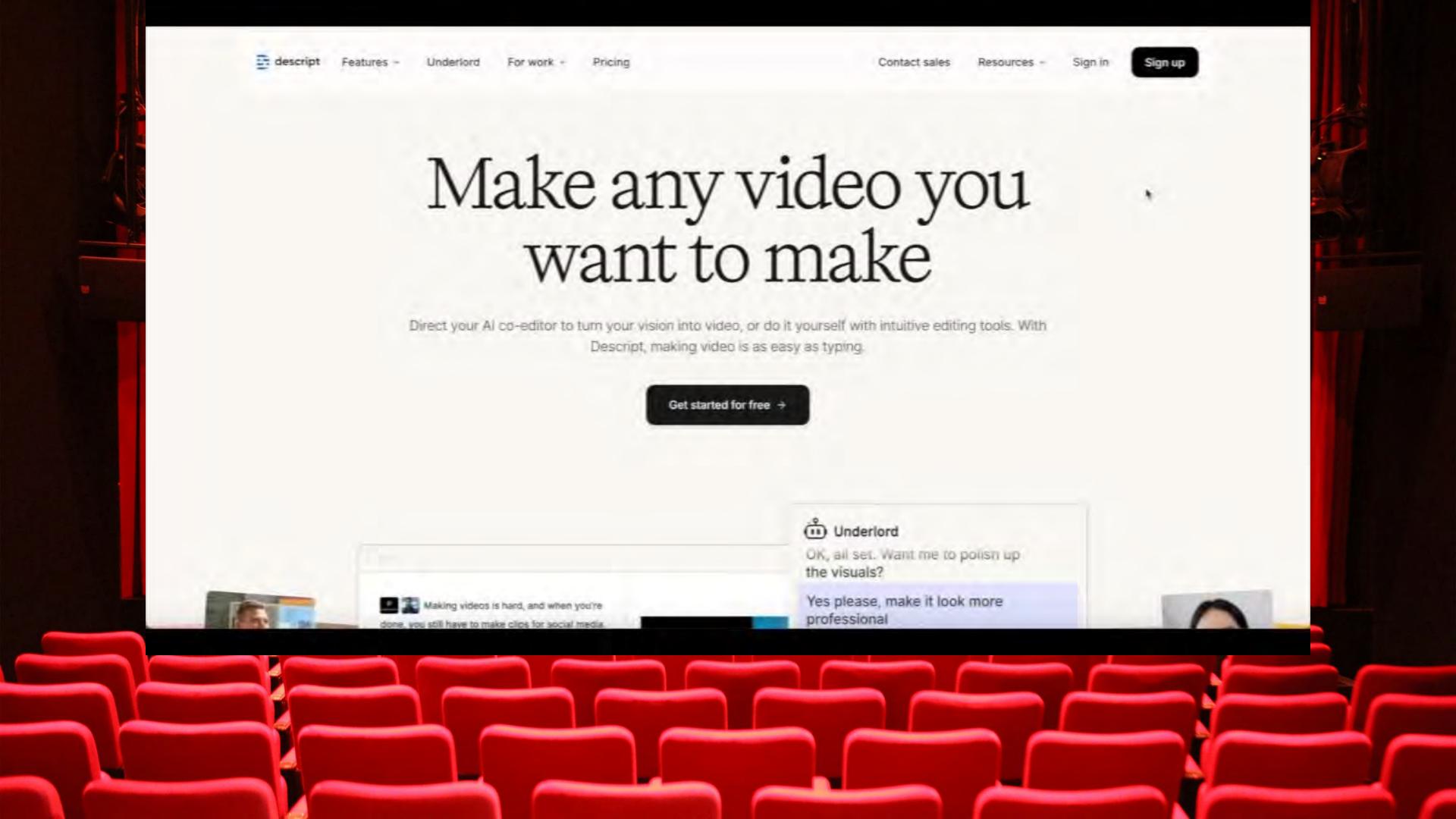
**Next Category** 

#### Instructor



John D. Mayfield







### GLOBAL MARKETING & MULTILINGUAL TOOLS

- **1.ChatGPT** (OpenAI) Create listing copy, blog posts, scripts, and multilingual marketing.
- **2.Jasper.ai** AI marketing copy in multiple languages, customizable tone and voice.
- **3.Writesonic** / Chatsonic SEO content and multilingual ad copy generation.
- **4.Copy.ai** Generate global ad headlines and descriptions quickly.
- **5.DeepL Translator** Highly accurate AI translation for marketing materials.
- **6.Localize.com** Automate multilingual websites for global audiences.
- 7. Canva Magic Write Al text and image creation in Canva; supports many languages.
- **8.Lumen5** Turns blogs or listings into short social media videos.
- **9.Predis.ai** AI for multilingual social content and automated posting.
- **10.Synthesia.io** Create Al-avatar videos in 120+ languages (great for global buyers).



### SALES, LEAD GEN & CLIENT COMMUNICATION

- **1.ManyChat** AI chatbot for Messenger, WhatsApp, Instagram; multilingual ready.
- **2.Go High Level** (AI Automations) CRM + AI messaging, workflows, and voice AI for follow-up.
- **3.Drift AI Chatbot** Conversational AI for lead capture and scheduling.
- **4.Intercom Fin AI** Customer support chatbot that translates and answers FAQs.
- **5.HubSpot AI Tools** AI content assistant and lead-scoring automation.
- **6.Tidio** AI chat widget with translation for small businesses.
- **7.Landbot.io** Build multilingual lead-capture chatbots with no coding.
- **8.MobileMonkey** Omnichannel chatbot (SMS, FB, IG, WhatsApp).
- **9.Zapier Al Actions** Automate Al tasks between all your business apps.
- **10.Claude (Anthropic)** Great for writing friendly, human-sounding customer messages.





Where Al Meets the World: Marketing Reimagined

BEGIN







John Mayfield

"Your Best Year Yet — Plan It, Don't Wing It!"

Course · 1 Lesson

Updated at Oct 29, 2025

