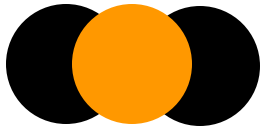




Thrive through Change Sales Success Regardless of Market

Natascha Tello



A Day in the Life of an
ENTREPRENEUR





We have seen this before...




1980-1981

1989-1990

2008-2009

Some had their best years then.... Why not let this be yours?






The character you show over the next 90 days will play a **HUGE** part in the reputation you enjoy over the next 10 years.

Steve Harney

Founder, Keeping Current Matters

- 
- 01 **Decide**
 - 02 **Protect your confidence**
 - 03 **Focus on what's working**
 - 04 **Do what others wont**
 - 05 **Increase your service & value**
 - 06 **Specialize**
 - 07 **Sharpen your saw**






Increase Your Worth




**Build Strong
Strong
Personal
Connections**

True power comes from nurturing strong, meaningful client connections.




**Create Value
Value**

Show clients they're valued beyond beyond transactions.



**Double
Down on
Service**

Deepen client relationships leading leading to referrals and repeat business.





Raving Fans

A Revolutionary Approach
to Customer Service

Ken Blanchard
Sheldon Bowles



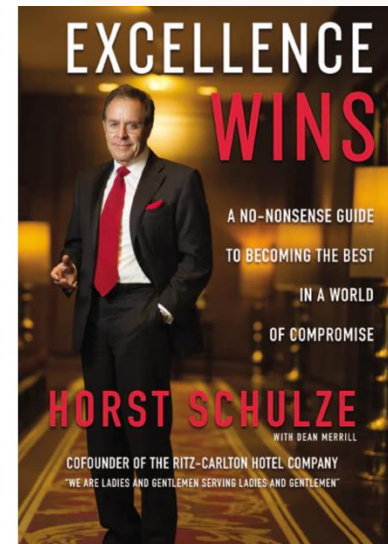
Foreword by Harvey Mackay

UN
REASON
ABLE
HOSPITALITY

WILL GUIDARA

THE REMARKABLE
POWER OF
GIVING PEOPLE
MORE THAN
THEY EXPECT

AMONG
BESTSELLERS



Specialize

Identify Unique Value Proposition (UVP)

Define what sets you apart in the market to attract the right clients.

Focused Lead Generation

Emphasize your strengths to draw clients who value your unique qualities.



Sharpen Your Skills

Continuous Skill Development

Hone skills like negotiation, marketing, and communication.

Commitment to Mastery

Excellence requires continuous learning and dedication.
dedication.

Challenge Yourself

Investment in coaching, training and industry knowledge.




do Your Business Grows as you do

Personal Growth as a Driver of Business Success

Success in business mirrors personal
personal commitment to growth.
growth.

Success Actionable Tips: Set goals, prioritize
prioritize health, and build positive
positive routines.



“I’m three decades into this business. This is a **once-in-a-lifetime opportunity!** No different than when you look back over the history of all great businesses, most of them started during recessions, depressions or moments of change. This is not a recession, or depression but it is a moment of change.”

Tom Ferry
RE Coach & Trainer

Lean In This is Pro Time



Thank you!

CONNECT WITH ME



thenataschatello/