

# Perú Market Spotlight 2025

PRESENTED BY:

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# WOW: Discover Perú

Peru, a rising star in Latin America, offers some of the most promising real estate opportunities today, particularly for global investors looking to diversify their portfolios

https://www.youtube.com/watch?v=qFJMN-BOXMQ

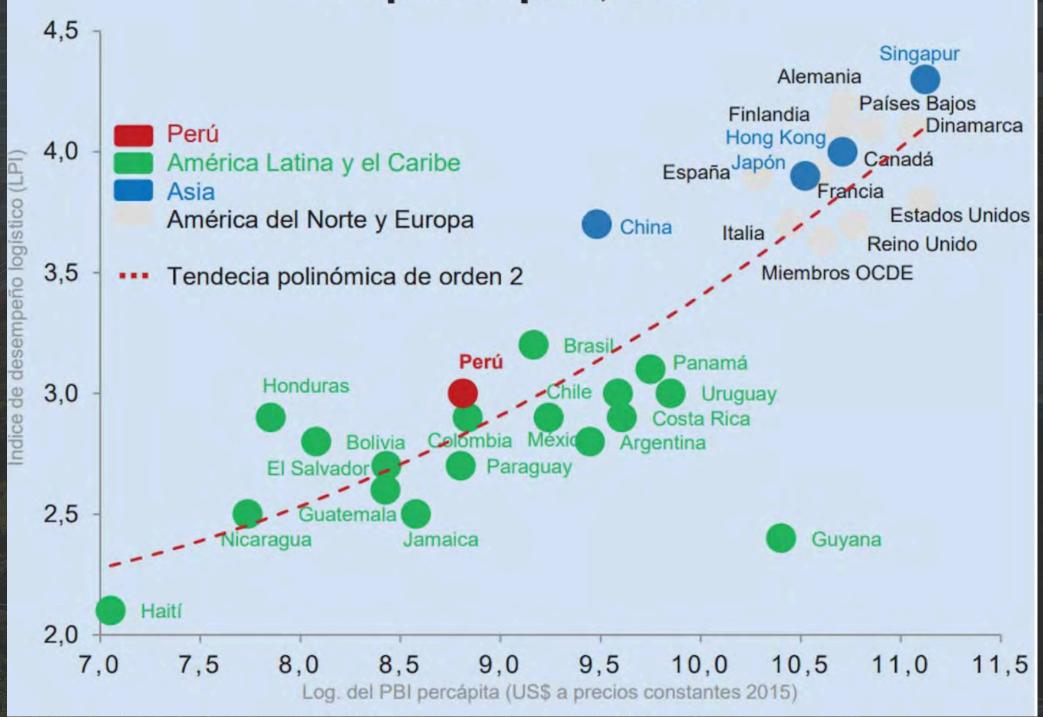
**Peru** ranks above the **Latin American** average in logistics performance for its income level.

The country shows strong potential for growth through **new transport** and **infrastructure investments**.

Ongoing **railway** and **port projects** aim to boost connectivity and reduce logistics costs.

**Improved logistics** will enhance competitiveness in key sectors like **mining** and **agro-exports**.

## Índice de desempeño logístico<sup>1</sup> (LPI) vs. PBI per cápita, 2024





### Strategic Location in LATAM & more - PERÚ



33+

**Population** 

7

Megaprojects 2025 - 2045 USD 40M +

For Investmet in Perú by MTC & MEF

Peru is advancing seven major railway megaprojects worth \$41 billion to cut transport costs, boost efficiency, and connect key regions for mining and agro-exports.







#### **PUERTO DE CHANCAY**

Budget: \$ 3.5M dollars.

<u>International Commerce / Exports</u>

#### **AIRPORT EXPANTION**

Budget: \$ 2.4 M dollars.

Tourism and Connectivity in the Area

#### PERIPHERAL RING ROAD

Budget: \$ 3.4 M dollars.

<u>Urban Mobility in Lima-Callao</u>

#### **PMU 2045**

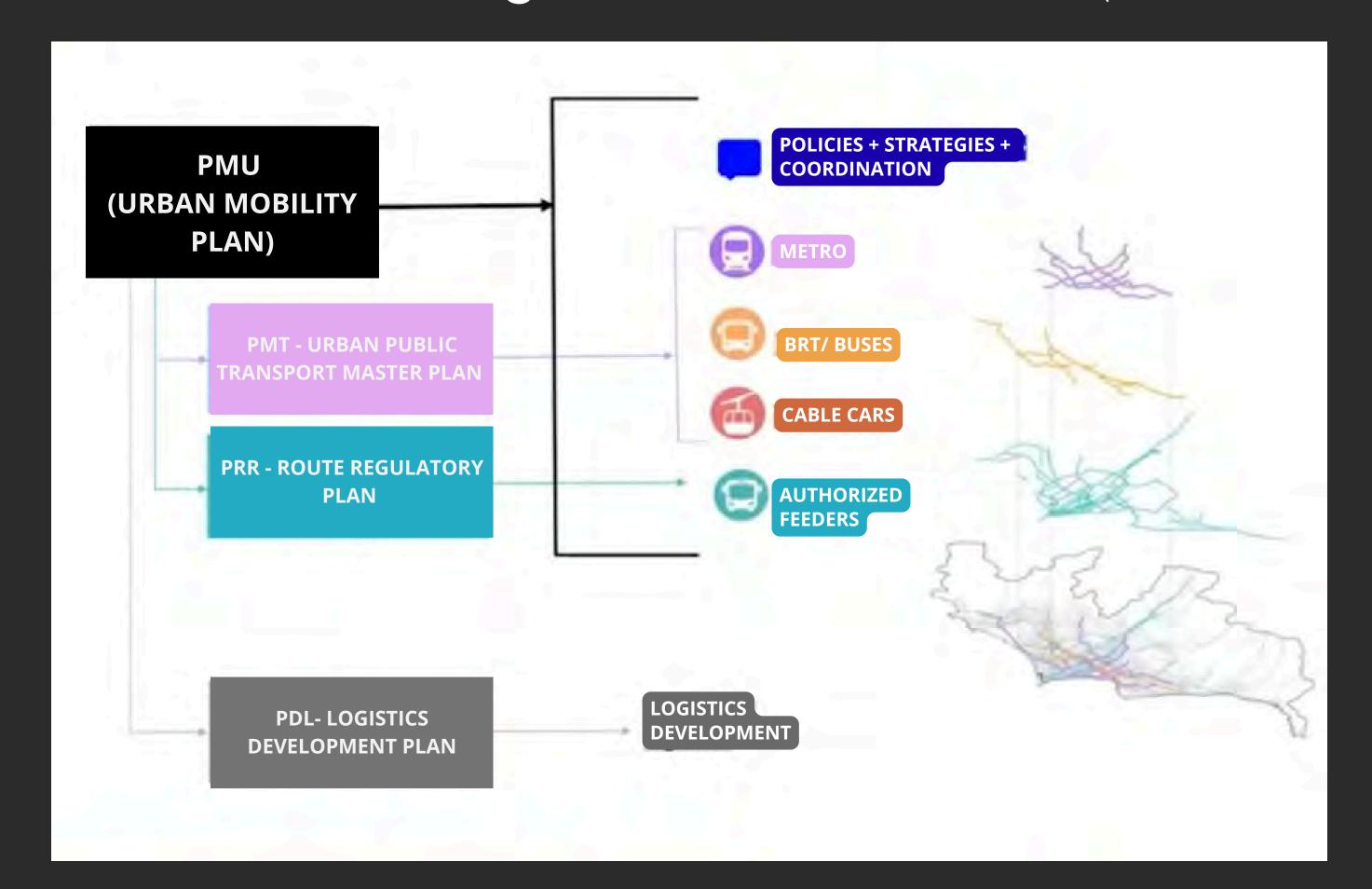
Budget: \$ 35.8 M dollars.

Sustainable Transport, Metro, BRT

(Bus Rapid Transit)



#### PMU 2045 — Urban Mobility Plan for Lima and Callao (2025–2045)



# Cities with the Highest Housing Prices in Latin America – March 2025

Apartment Price in Dollars per Square Meter

MIAMI REALTORS CONGRESS 2025 PERÚ





## Top Real Estate Investment Opportunities



#### Discover the potential in Peru

Peru's **growing economy** and strategic location create unique real estate prospects, offering diverse investment options that cater to both local demand and international interest.

# Top Real Estate Investment Opportunities



#### Lima

Strong rental demand in urban zones.



#### North beaches

Piura, Tumbes, Máncora Tourism + land banking.



## Industrial & Logistics Assets

Driven by Chancay Port impact on growth & more.



#### **Vacation Rentals**

High occupancy in thriving tourism markets. Like Cusco, Sacred Valley.

### Future Outlook - Masterproject of Prolnversion



INDUSTRIAL PARK - ANCON



ARTIFICIAL PENINSULA - CALLAO



PERIPHERAL RING ROAD -LIMA - CALLAO

### "Short-term stabilization, medium-term expansion"

#### **Megaproject: Port of Chancay**

New logistics gateway connecting Peru with Asia Boosting trade, exports, and regional development

#### **Urban Expansion: Metro Lines 2 & 3**

Expanding Lima's connectivity and value zones Enhancing accessibility and boosting nearby property values

#### **Tourism Recovery & Coastal Investment**

Inbound tourism expected to grow +25% in the next 2 years

Rising demand from **foreign investors** for coastal and **Airbnb-ready properties**.

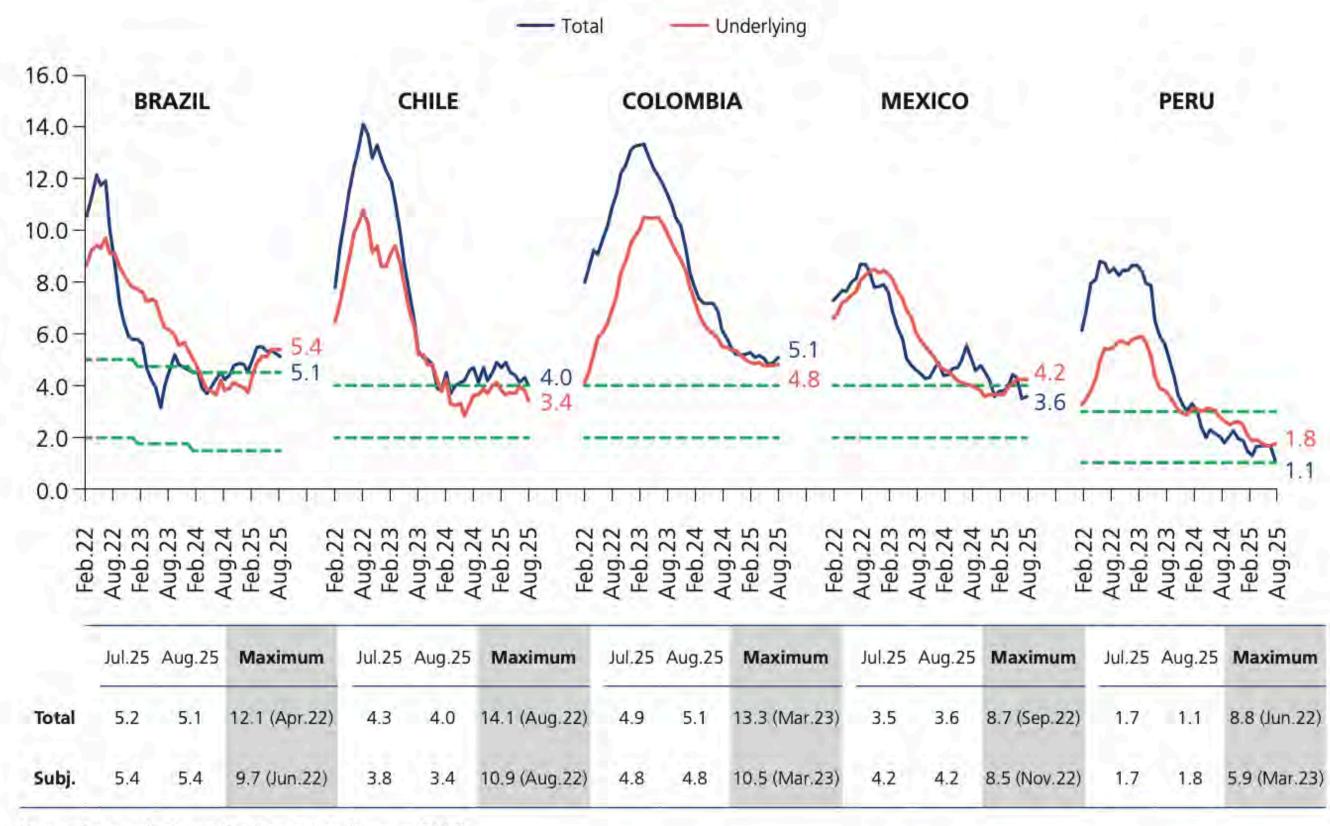
# "SWISS SOL", PERUVIAN CURRENCY AS THE STRONGEST IN LATAM

Highlights the Peruvian sol's ability to remain stable in the face of economic fluctuations, despite the challenges faced by other currencies in the region, such as the Argentine peso or the Brazilian real.

- One of the most stables economies in Latin America
- Inflation under control 1.7% anual BCRP (2025)
- GDP Projected Growth: 3.2%in 2025 (Central Bank Forecast)

Graph 15
INFLATION IN LATIN AMERICA

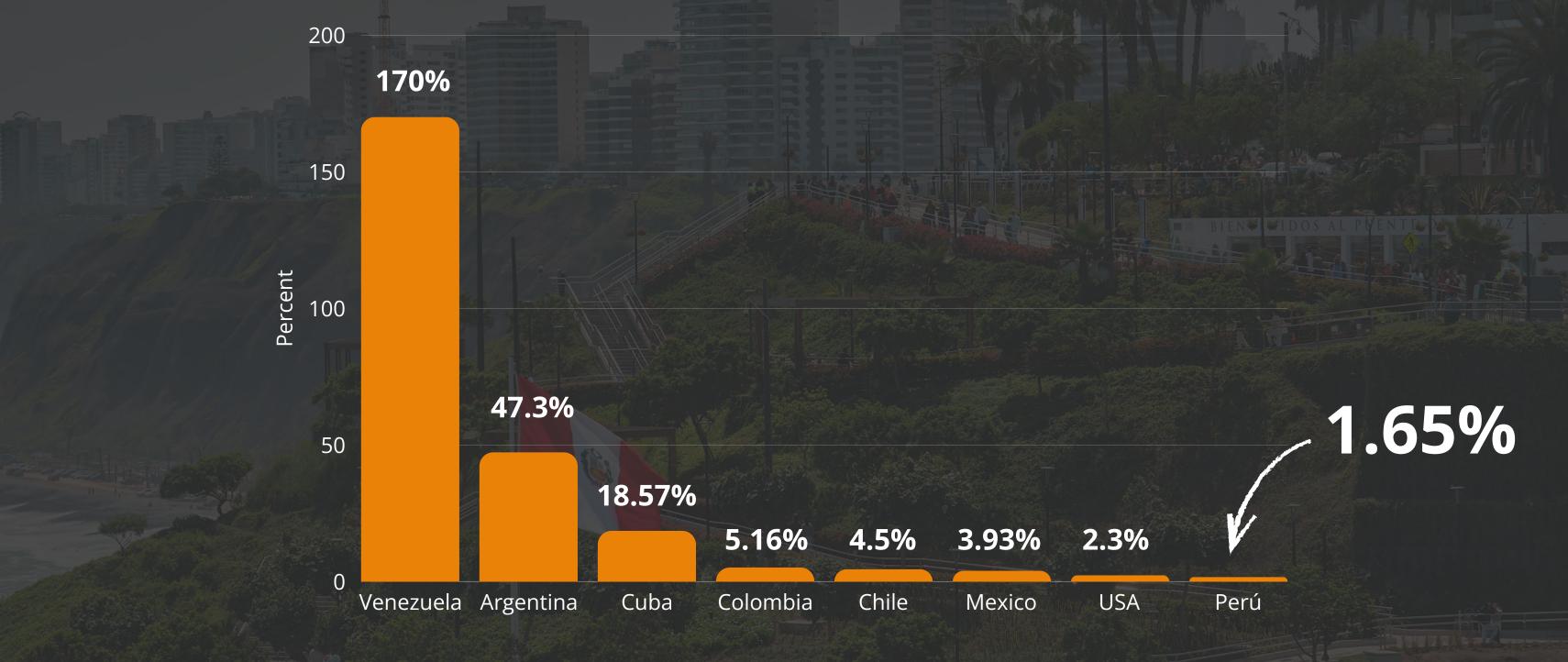
(Change over the last 12 months)



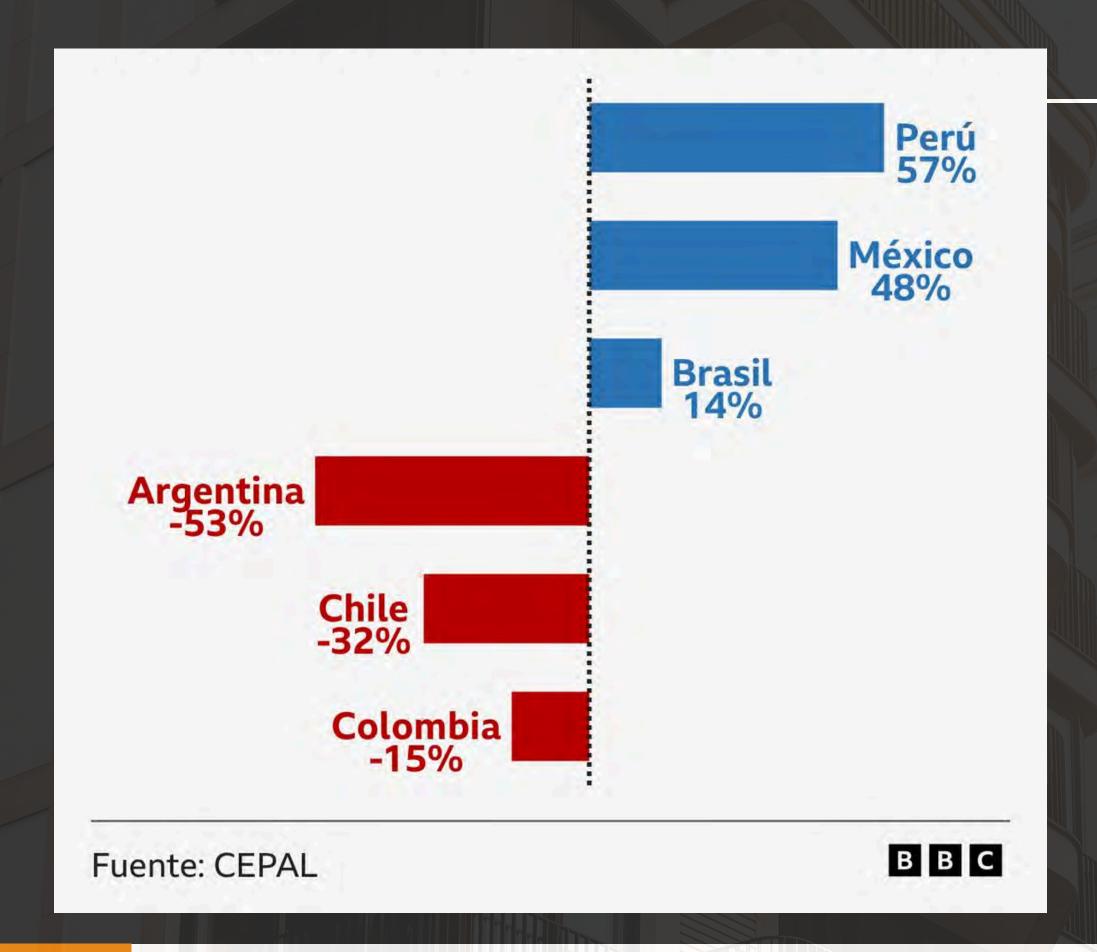
Note: The graph shows the latest data (August 2025). Source: Statistical institutes and central banks.



## INTER-ANNUAL INFLATION AMERICAS



**SOURCE: TRADE ECONOMICS** 

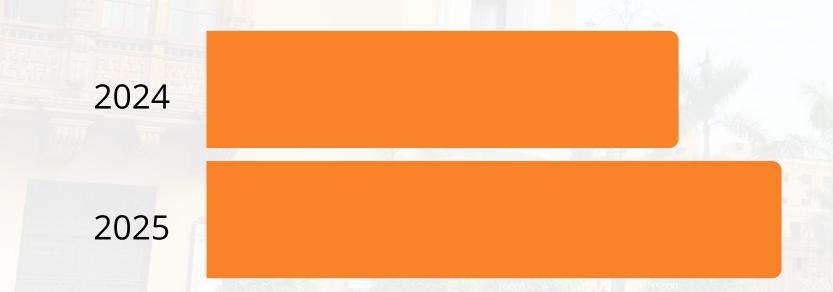


PERU LEADS THE RANKING
FOR THE HIGHEST GROWTH
IN FOREIGN DIRECT
INVESTMENT (FDI) IN 2024
COMPARED TO THE
PREVIOUS YEAR



### Key Market Overview - Lima

Peru offers both **off-plan developments** and **secondary properties**, giving investors the chance to choose between early-stage projects with high appreciation potential and ready-to-move options in prime locations.



18,852 units

**Total Sales** 

+22%

Annual Growth vs. 2024

4.3%

Average Market Absorption

Source: Confederación de Desarrolladores Inmobiliarios del Perú - CODIP



# STRENDS REDIFINING APARMENT SALES IN LIMA



#### PRICE STABILITY

- Average price: S/ 452,928 ≈ USD 119,700
- Variation: +0.27% vs. previous year
- Prices remain stable despite increased demand.



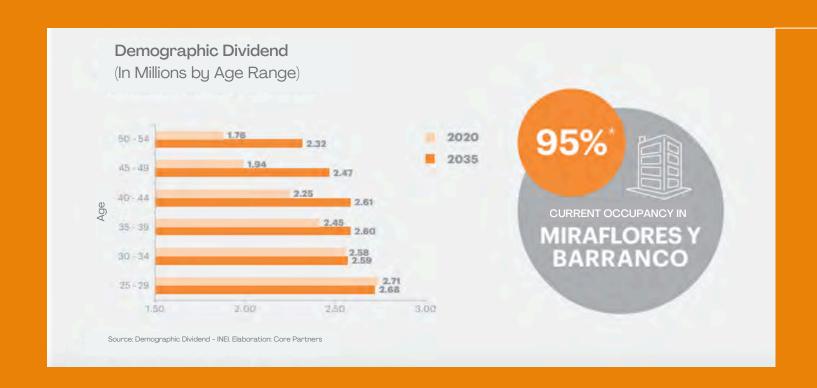
#### SMALLER AVERAGE SIZE

- From 75 m<sup>2</sup> (2021)  $\rightarrow$  65 m<sup>2</sup> (2025)
- 13% cumulative reduction
- Buyers show a preference for more compact and functional spaces



## PREFERENCE FOR 2- AND 3-BEDROOM UNITS

- 2-bedroom units: 38.4%
- 3-bedroom units: 37.4%
- Units of 60–70 m<sup>2</sup>: 25.7% of total sales
- Demand is focused on mid-sized, efficient layouts.



### m<sup>2</sup> Appreciation of EDIFICA Projects since 2021

Project	District	Year	Initial sale price per m2	Appreciation time	final sale price per m2	Appreciation \$/m²
Upper 28	Miraflores	2025	\$ 2,426	1 año	\$ 2,612	7.7%
Art 28	Miraflores	2025	\$2,783	2 años	\$3,060	9.9%
The Edge	Miraflores	2026	\$ 2,865	3 meses	\$ 3,087	7.8%
Sevilla	Miraflores	2023	\$ 2,238	3 años	\$ 2,414	7.9%
Atelier	Miraflores	2024	\$ 2,132	3 años	\$2,326	9.1%
San Martin	Miraflores	2024	\$2,140	2 años	\$2,434	13.07%

RETURNS CALCULATED BASED ON THE PERCENTAGE CHANGE BETWEEN THE AVERAGE PRICE PER M<sup>2</sup> SOLD DURING THE FIRST THREE MONTHS AND THE LAST THREE MONTHS OF THE PROJECT'S DURATION. ACCORDING TO INTERNAL COMMERCIAL DATA.

# Practical Case

The real estate developers **Edifica Inmobiliaria** designs its projects with **millennials** in mind, catering specifically to their preferences. Here's what millennials typically look for

Prioritize living close to work to save time and reduce commute.

arly Independenc

Seek to rent 1 or 2 bedroom apartments, as many are eager to move out on their own early.

Prefer living in vibrant, cosmopolitan districts like Barranco, Miraflores, and San Isidro, where they can enjoy a dynamic lifestule.

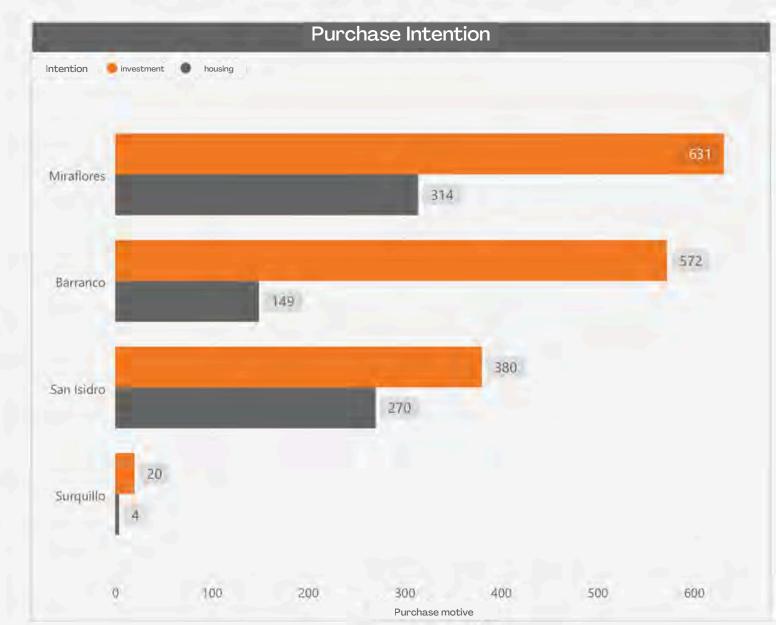
<sup>\*</sup>PURCHASING BEHAVIOR OF LOCAL AND INTERNATIONAL INVESTORS

Projects											Property Type	Report Year			
360° Apartments	Alta	Artinto	Atelier	Bohem	Element	Grau 15 Offices	Plaza 27	Sevilla 107	Studio 4	The Edge	The Park	Upper 28	departamento	2021	2023
360° Boutique Of	Art28	Artline	Black	Connect	Grau 15 Apartments	Grimaldo 247	San Martin 836	Soul	The Classic	The Lead	The Sight	Urban Heights	oficina	2022	2024



Information Urban Heights and The Edge								
Project	Units	MIN AO	MAX AO	Price MIN	Price MAX	Sold Units	% of Sales	
The Edge	145	60.30	86.17	741,310.60	1,111,859.55	87	60.00 %	
Urban Heights	363	40.00	175.77	413,826.97	1,405,639.22	110	30.30 %	
Total	508	40.00	175.77	413,826.97	1,405,639.22	197	38.78 %	

Information Element								
Project	Units	MIN AO	MAX AO	Price MIN	Price MAX	Sold Units	;	% of Sales
Element	279	28.91	61.49	277,247.72	500,411.79	24		8.60 %
Total	279	28.91	61.49	277,247.72	500,411.79	24		8.60 %



#### Delivery Date:

· <u>Urban Heights</u>: 3er Trim 2026

• The Edge: 4to Trim 2026

· Element: 4to Trim 2026

#### **IMPORTANT DATA:**

Lima Moderna

Lince and Surquillo: Emerging neighborhoods with growing value

Price per m2									
	Distrito	2021	2022	2023	2024	Total			
0	Barranco	2,926.61	2,794.43	2,994.69	3,122.42	2,944.40			
	Artinto	2,714.67				2,714.67			
	Artline	2,662.00	2,807.73	2,981.80	2,991.53	2,935.73			
	Connect	2,672.83	2,044.33			2,223.90			
	Grau 15 Apartments	3,202.60	3,121.85	2,165.00		3,133.16			
	Grau 15 Offices	2,537.81	2,127.15	2,423.20	2,636.50	2,386.80			
	Studio 4	3,076.32	2,978.27	2,835.00		2,972.30			
	The Sight			3,486.87	3,552.93	3,511.72			
<b>=</b>	Miraflores	2,678.02	2,866.12	2,919.40	3,013.47	2,918.12			
	360° Apartments	2,445.64	2,504.00			2,456.94			
	360° Boutique Offices	3,265.22	3,212.89	2,995.00		3,225.39			
	Art28		3,218.09	3,426.30	3,368.10	3,342.56			
	Atelier	2,333.33	2,591.44	2,517.50	2,577.81	2,554.78			
	Bohem	2,714.95	2,642.16	2,611.26	2,185.75	2,622.12			
	Grimaldo 247	2,733.00	2,670.30	2,511.44	1,798.75	2,565.18			
	San Martin 836		2,776.29	2,717.92	2,771.26	2,763.20			
	Sevilla 107	2,579.86	2,575.29	2,675.74	2,652.58	2,628.75			
	Soul	2,349.55	2,288.14	2,430.00		2,337.90			
	The Edge				3,324.86	3,324.86			
	Upper 28			2,823.75	2,924.96	2,891.23			
	Urban Heights			3,202.00	2,958.38	2,960.59			
Θ	San Isidro	2,563.09	2,591.79	2,854.39	3,059.36	2,745.75			
	Alta	3,081.97	2,997.65	2,915.21		3,018.56			
	Black	1,753.00				1,753.00			
	Plaza 27	2,419.81	2,468.45	2,687.16	2,418.67	2,509.69			
	The Classic	2,446.54	2,528.73	2,715.61		2,566.31			
	The Lead			3,067.29	3,266.03	3,180.68			
	The Park	2,398.84	2,413,97	2,633.00		2,415.13			
8	Surquillo				2,331.83	2,331.83			
	Element				2,331.83	2,331.83			
	Total	2,692.18	2,762.03	2,926.00	3,023.81	2,873.01			

# Advantages for Foreign Buyers

- Respect for Private Property:
  Strong legal protection of property rights
- Regulated Pre-Construction Sales
   Clear regulations for future property investments
- Stable and Strong Currency

  Backed by an independent banking system
- Demographic Bonus through 2050
  Long-term population growth supports investment stability
- Equal Taxation for Foreign Buyers
  Same property sales tax for foreigners as for citizens since 2008





# Why peruvians Buy in Florida?





- USD-based asset protection and diversification strategies for investors
- Safe and appreciating real estate market with strong demand
- Rental performance averages **5–9%** depending on the zone
- Education, relocation & **residency goals** focusing on family planning
- Favorable financing options available for foreign nationals

## Peruvian Investor Profile





Occupation:
Entrepreneurs,
CEOs,
independent
professionals



Avg investment ticket:
US\$300,000 US\$700,000



Age range: 35–60



Property types:
Pre-construction
condos, STR
homes, vacation
units



Dual strategy:
"Asset in Peru
+ asset in
U.S."

















## "We're your GLOCAL allies"

# LET'S BUILD CROSS-BORDER BUSINESS TOGETHER

- Referrals & broker alliances
- Market collaboration Peru <→ Florida</li>
- Embassy, developer & institutional partnerships



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