



# Dubai: A Global Investment Gateway

Insights, Opportunities, and South Florida Connections



## WHY DUBAI?





Dubai has emerged as a leading destination for real estate investments, attracting buyers from across the globe and boasts a robust and diversified economy, driven by industries such as tourism, trade, logistics and financial services.

#### Several other benefits of investing in Dubai include:

- TAX-FREE environment: Unlike many other countries, Dubai does not charge any income tax, capital gains tax or property tax.
- LONG-TERM VISA options: You can secure long-term residency in the UAE through investing in Dubai real estate.
- REGULATED Market: Dubai's real estate market is closely regulated by government bodies such as the Dubai Land Department (DLD) and the Real Estate Regulatory Agency (RERA).
- STRATEGIC Location: Dubai's strategic location between Europe, Asia, and Africa makes it a global business and travel hub.

### **DUBAI REAL ESTATE AT A GLANCE:**



4.1%

LAST YEAR'S GDP

+100%

OVER THE WORLD'S GDP

10 YEARS

**GOLDEN VISA** 

38,000

HOME SHORTAGE PER YEAR

TOP 1

GREENFIELD FOREIGN INVESTMENTS

2ND

MOST STABLE ECONOMY ON THE PLANET

250,000

POPULATION INCREASE PER YEAR

**2X** 

FOREIGN INVESTMENT IN 10 YEARS

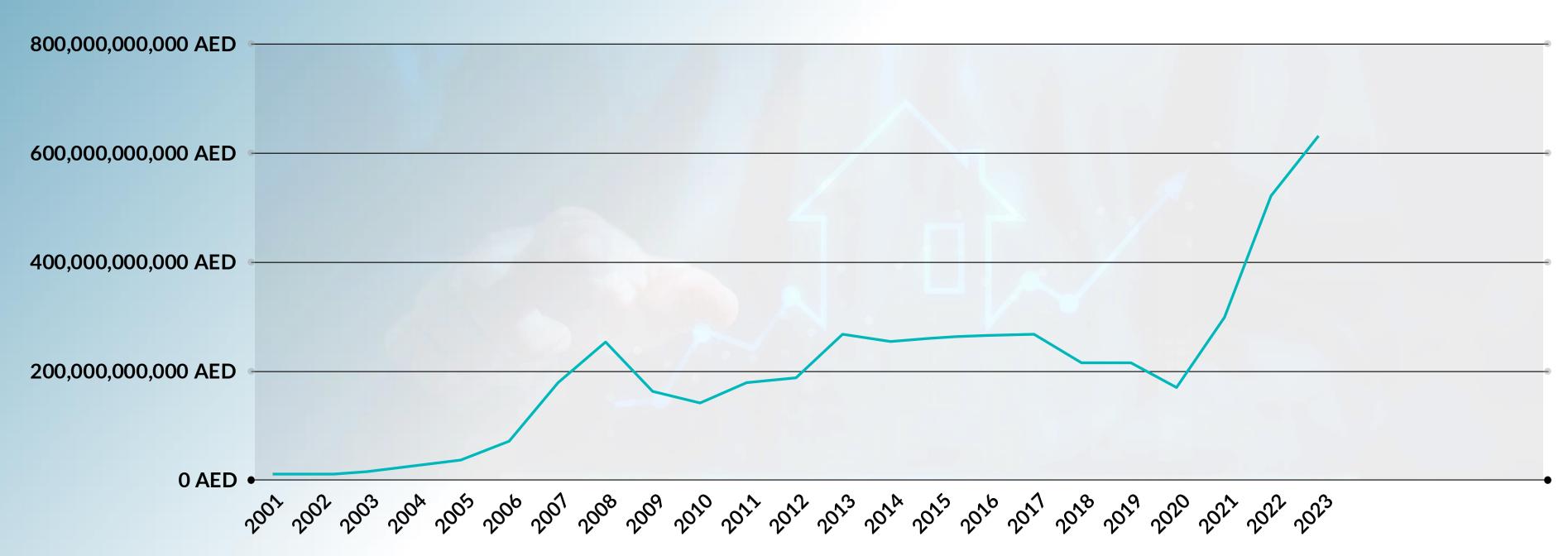
### **DUBAI REAL ESTATE MARKET 2008-2024**



Over the years, Dubai's real estate market has proven itself.

Especially after 2008, when everyone started losing trust in the real estate market, Dubai's market began to heal much faster and far better than other cities around the world.

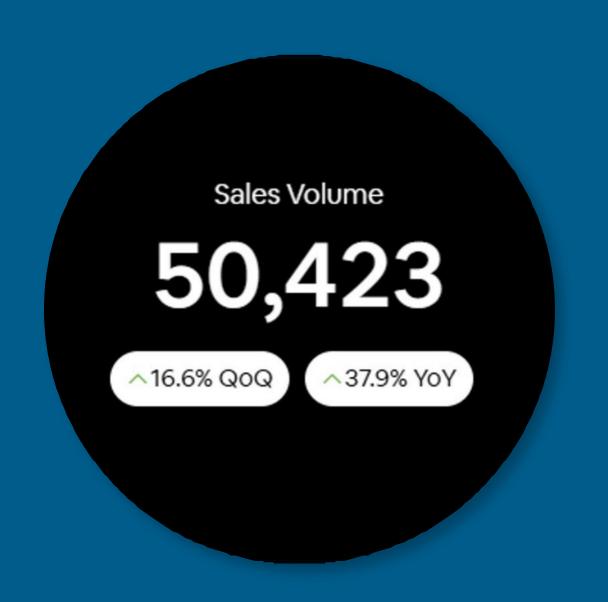
### **Total Value of Dubai Real Estate Transactions: 2000 - 2024**



## **DUBAI REAL ESTATE: STUNNING STATS IN Q3 2024**



## Dubai Real Estate Market Overview: 3rd Quarter 2024







# TOP 5 PROJECTS WITH THE MOST EXPENSIVE SOLD APARTMENTS



#	Price	Project	Area
1	<b>\$75</b> M	ONE AT PALM JUMEIRAH	Palm Jumeirah
2	\$37M	Dorchester Collection Dubai	Business Bay
3	\$26M	Six Senses Residences Dubai Marina	Dubai Marina
4	\$19M	BV RESIDENCES 1	Jumeirah Bay Island
5	\$18M	CRYSTALS	Nadd Hessa



## Apartment average prices in the top 10 areas

Al Barsha South Fourth
900,000 AED
1,345 AED per sqft

Business Bay 1,575,000 AED 2,382 AED per sqft Hadaeq Sheikh Mohammed Bin Rashid 2,137,771 <sub>AED</sub> 2,386 <sub>AED per sqft</sub>

Bukadra 1,859,886 <sub>AED</sub> 2,415 <sub>AED per sqft</sub> Marsa Dubai
2,421,711 AED
2,023 AED per sqft

Jabal Ali First 1,036,000 <sub>AED</sub> 1,186 <sub>AED per sqft</sub>

Al Khairan First
2,414,888 AED
2,588 AED per sqft

Al Merkadh 1,316,600 <sub>AED</sub> 2,095 <sub>AED per sqft</sub> MA Madinat Al Mataar 994,794 AED 1,395 AED per sqft

Al Thanyah Fifth 1,469,828 AED 2,047 AED per sqft

# TOP 5 PROJECTS WITH THE MOST EXPENSIVE SOLD APARTMENTS



#	Price	Area
1	AED203 M	Palm Jumeirah
2	AED105 M	Sports City
3	AED79 M	World Islands
4	AED75 M	Dubai Hills Estate
5	AED66 M	Ghadeer Al Tair



## Villa average prices in the top 10 areas



**Al Yufrah 1 3,222,888** AED 1,173 AED per sqft



Madinat Al Mataar 3,467,888 <sub>AED</sub> 1,214 <sub>AED per sqft</sub>



Madinat Hind 4 1,831,000 <sub>AED</sub> 1,136 <sub>AED per sqft</sub>



Wadi Al Safa 5 3,012,844 AED 1,431 AED per sqft



Dubai Investment Park Second 2,654,000 AED



**Nadi Al Safa 7 1,750,000** AED 1,237 AED per sqft



2,838,600 AED 1,419 AED per sqft



**Nad Al Shiba First 4,891,000**AED

2,174 AED per sqft

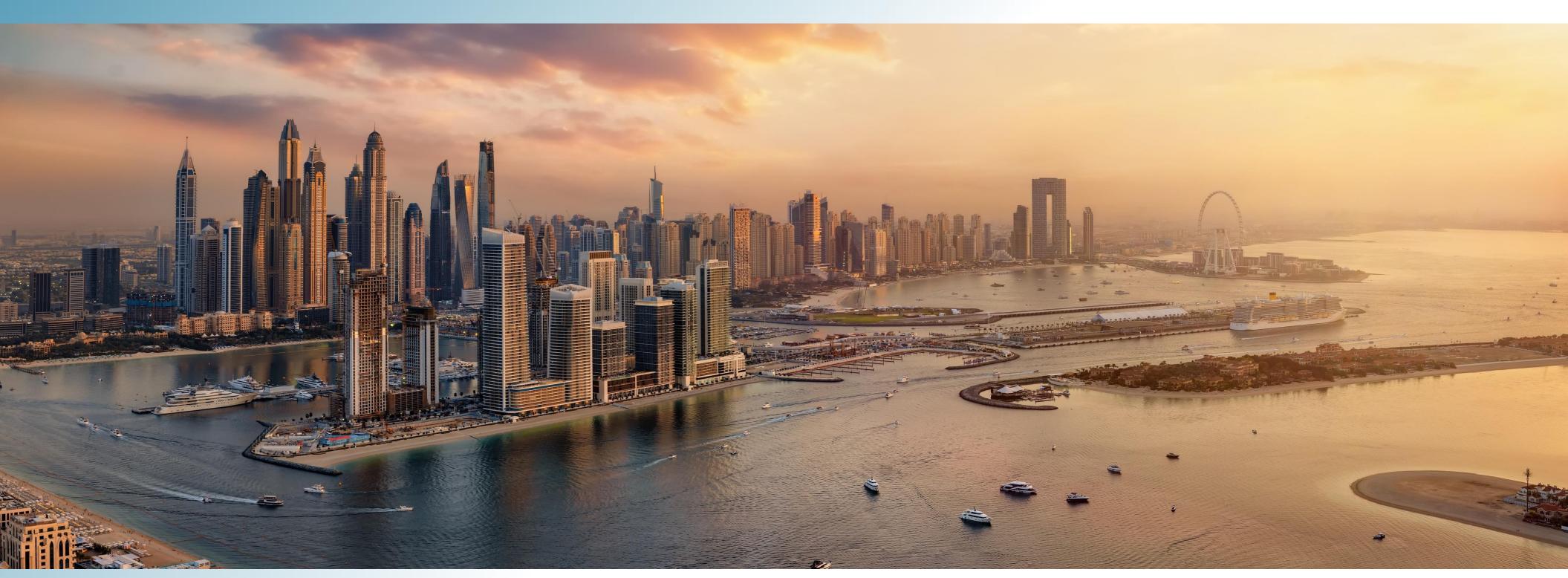
1,598 AED per sqft



**Wadi Al Safa 2 8,428,954** AED 1,720 AED per sqft

Al Thanayah Fourth 4,387,500 <sub>AED</sub> 1,348 <sub>AED per sqft</sub>





**BEST AREAS TO INVEST IN DUBAI REAL ESTATE** 





Palm Jebel Ali



Palm Deira (Dubai Islands)









Meydan

**Dubai Creek Harbour** 

**Dubai South** 

### **TOP DEVELOPERS IN DUBAI**



























### WHY INVEST IN DUBAI?



By looking at the numbers, we can see that the market has reached places it hadn't before.

We are talking about more than double what the market was before the COVID-19 pandemic.

How is it possible that launches will not continue to happen?

We're opening 3 new logistics and business corridors: Latin America Africa Southeast Asia

So, whenever you wonder whether it is worth it or not, or you face doubt, now you have a full picture of where the market is heading.





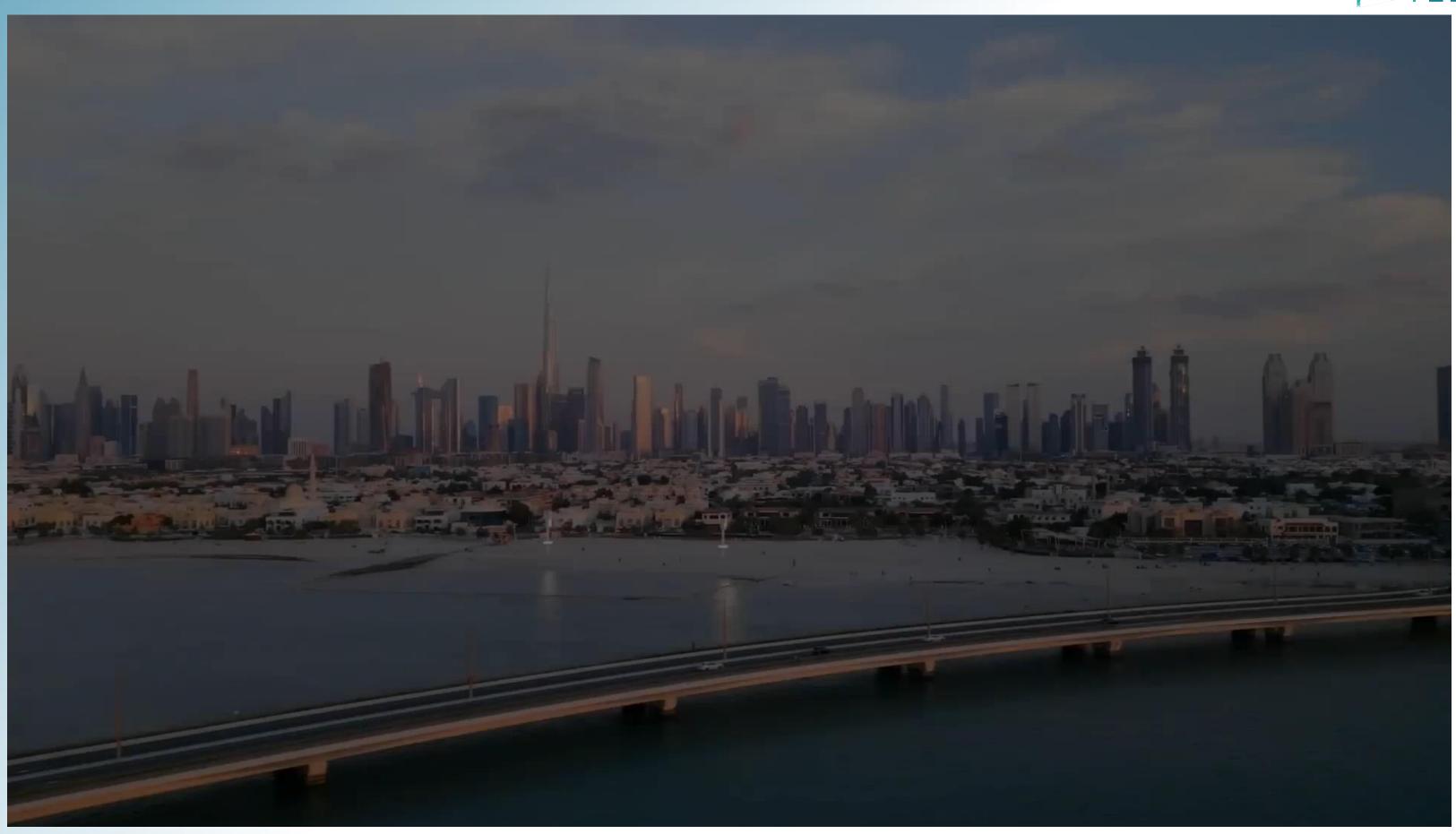
## Find all these investment opportunities under one roof at IPS 2025!

- Meet top developers and industry leaders
- Explore groundbreaking projects
- Network with global investors and decision-makers

## Join us on April 14-16 at Dubai World Trade Centre!







### **ABOUT IPS**



- **IPS 2025:** A unique interactive platform for real estate players to showcase products to global buyers and investors.
- **21ST EDITION:** Launched in 2001, IPS is the largest international property sales event in the Middle East.
- **MAJOR INTERNATIONAL EVENT:** A hub for stakeholders in international real estate and property investment.
- ONE-STOP SHOP FOR BUYERS: Features exclusive offers from developers, banks, financial institutions, legal services, and agents.
- NEW PILLARS FOR 2025: Introducing IPS Future Cities, IPS Design, IPS Services, and IPS PropTech Startups.
- NEW INSTITUTIONAL INVESTOR CONFERENCE: Designed for investors and property developers to meet and explore the property investment landscape and engage in real-time business connections.
- IPS ACTIVITIES: MoU signings, PropTech startup competition, IPSfluencer, IPS Woman, IPS Emirati, Gala dinner with awards, and more.
- **DLD INITIATIVE:** Organized in alignment with Strategic Partner- Dubai Land Department's Real Estate Evolution Space Initiative (REES)



16,373 Attendance

**85** Countries

26 MOU's

12 Side Events



130 Exhibitors

134 Speakers

35 Conference Sessions

6 Country Pavilions

### **IPS 2025 PILLARS**



**IPS REAL ESTATE** 

Showcases the latest offerings from leading real estate developers, and agents highlighting a diverse range of properties from residential to commercial, and everything in between.

**IPS FUTURE CITIES** 

Envisioning and creating the urban landscapes of tomorrow by integrating cutting-edge technologies, sustainable practices, and innovative designs to build smart, resilient cities.

IPS STARTUPS PROPTECH

Fostering a dynamic ecosystem for proptech innovation and startups, providing a platform for new technologies and business models to revolutionize the real estate industry.

**IPS SERVICES** 

Services from banks and financial institutions showing insights of financing options, investment strategies, and facilities management solutions essential for successful property ventures.

**IPS DESIGN** 

Shows the artistry and creativity of architects and interior designers for the future of living. From concept to execution, witness the transformational power of design.



### **IPS EMIRATI**

In line with Dubai Land Department (DLD) initiatives, UAE nationals in Real Estate will be given special attention during IPS:





- **IPS Emirati Zone** supported by UAE developers
- Opportunities to connect with investors through B2B meetings
- Empowering participants with the tools and knowledge to innovate and grow their businesses through conferences and training
- Offering free training and workshop for UAE youth to enter the real estate sector



# IPS INSTITUTIONAL INVESTOR CONFERENCE 2025

The IPS Institutional Investor Conference 2025, taking place on April 14 & 15, is designed for investors and property developers to meet, explore the property investment landscape, and engage in real-time business connections. This forum will feature an expert line-up of speakers from government, developers, and major investors. Keynote presentations will provide insights into various markets and the best strategies for investment.



# IPS INVESTORS ZONE: B2B HUB

Officials, investors, and decision - makers can network to discuss and promote real estate investment opportunities and future partnerships.



### **IPS WOMEN**

Highlight's women's leadership initiatives through investment opportunities, industry connections, and insights for women in real estate.



### INVESTMENT DESTINATION PRESENTATION

Showcases real estate investments in specific countries, each with an exclusive slot to attract top-tier investors and mega developers.



### **MOU SIGNING**

Officials, investors, and decision - makers can network to discuss and promote real estate investment opportunities and future partnerships.



# 1 IPS

# START-UP PROPTECH PITCH COMPETITION

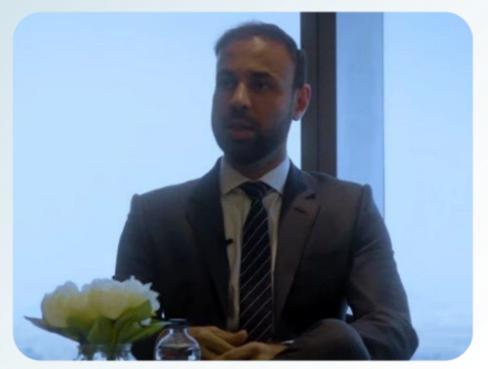
Offers startups a platform to present their ideas to industry leaders and investors.



# IPS AWARDS & GALA DINNER

Celebrate achievements featuring dancing, a feast, entertainment, awards, and themed festivities.





### **IPS STUDIO**

Companies present their projects globally through IPS Studio, gaining exposure as IPS highlights their innovative and groundbreaking initiatives.

### CONFERENCE

**IPS 2025 Conference** features a 3-dy master program tailored to IPS five pillars: Real Estate, Future Cities, Startups & PropTech, Design, and Services. Each conference session will offer deep insights, expert speakers, and networking opportunities designed to enhance your knowledge and experience in the real estate industry.





### **DESERT SAFARI**

An exclusive journey through the Dubai desert, featuring thrilling dune bashing, camel rides, and cultural experiences. Enjoy the serene desert landscape and connect with fellow real estate professionals.



### **COUNTRY PAVILIONS**

Shows unique real estate opportunities from around the world, allowing participants to explore markets, cultures, and investment prospects.

### **IPSFLUENCER**

A global competition of more than 50-100 countries. Winner will be hosted during IPS and promote Dubai and IPS globally, leveraging IPS' social media presence to reach a global audience.









# Thank you. Connect with us now!

